

Powered by PsychoGeometrics

FACILITATOR GUIDE

Created and Written by





Powered by PsychoGeometrics

FACILITATOR GUIDE

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The following customized versions of Shapes for Effective Communication are also available:



shapesforcouples







shapesforsingles



shapesforleaders



shapesforfamilies







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Section 1 WELCOME & INTRODUCTION

Welcome & note from Susan Hite, CEO and Innovator of PsychoGeometrics®

On behalf of our team, we are honored to have you as one of our certified Shapes Facilitators. We are especially excited that you have the opportunity to help families continuously strengthen their relationships by communicating more effectively.

It will be your personal experience and connection with your participants that will make all the difference between just another training class and a class that will resonate as relatable. Your ability to connect will make Shapes powered by PsychoGeometrics all the easier to understand, remember, and apply to communicate more effectively, whether it's as a leader, team member, spouse or significant other, family member, or friend. In many cases, your participants will notice an immediate shift in how they see and understand themselves and others. Thoughts and feelings of confusion, frustration, and tension will turn to clarity, satisfaction, and fulfillment. This is achieved when your participants learn they already have the power within to focus on what they can control that will positively influence what they can't.

"You can't control others. You can't change the way others think, act, or interact.

But you can manage your own behavior that influences results."

Through knowledge and skill development, Shapes provides a sense of control and the tools to raise the probability that others understand you, and that you understand others. Understanding is the key to effective communication. In addition to Shapes for Families, you are also able to facilitate any one of our customized Shapes Workshops:

Shapes for Effective Communication

Shapes for Couples

Shapes for Singles

Shapes for Leaders

Shapes for Teams

As always, please reach out with any questions, recommendations, or requests for additional content or applications to meet your needs and the needs of your participants. Continuous improvement is something we value; therefore, your feedback is invaluable to us.

With Gratitude,

Susan Hite

CEO of PsychoGeometrics









ABOUT PSYCHOGEOMETRICS

PsychoGeometrics was created as a communication system in 1978 by Susan Dellinger, Ph.D. and validated in partnership with Jack Wolf, Ph.D. in the early 2000's. In 2020, Susan Hite updated the original work of Dr. Dellinger and added new content and applications, based on nearly 20 years of using PsychoGeometrics as a Shapes consultant and founder of her own personal growth and professional development company, Hite Resources, Inc. (circa 2001).

Known as the science of behavior (understanding people) and the art of communicating (with them), PsychoGeometrics features five geometric shapes, each representing a specific behavior to describe one of five different communication styles.

Although we are all unique, your communication style typically comes from one or two of the five Shapes, one being your dominant or primary Shape and the other your secondary Shape. In some cases, you may use one Shape (communication style) at home and one Shape (communication style) at work. Or you may use a blend of both. However, it's important to note that while you tend to use your primary and secondary Shapes the most, you have all five Shapes (communication styles) within you, and they do impact the effectiveness, or lack thereof, of your communication style.

Your natural Shape strengths and challenges are determined by taking the Shapes Assessment, powered by PsychoGeometrics. It is a 15-minute assessment consisting of three sections:

- 1. Traits
- 2. Behaviors
- 3. How You Relate to Others

As a result, you will discover your primary and secondary Shapes and understand where each of the five Shapes rank starting with your most preferred Shape for communication to your least preferred. Your most preferred Shapes indicate your natural strengths. Your least preferred Shapes identify skill development opportunities to complement and leverage your strengths.

With awareness, knowledge, and skill, you can maximize your Shape strengths and manage your Shape challenges to be an effective communicator.

In addition, as part of your Shapes Facilitator Resources, you are receiving the book, *Communicating Beyond our Differences*. This is required reading for the certified Shapes Facilitator.

Initially written in 1989 by Dr. Susan Dellinger, revised in 1996, and updated in 2008, this is a new edition written by Susan Hite.

It provides a thorough and detailed understanding of PsychoGeometrics, including the following three sections:

Section 1 of the Book

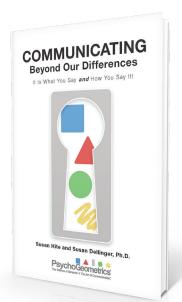
- The Shapes Assessment powered by PsychoGeometrics
- Scoring Guide
- Each Shape in Detail by Chapter

Section 2 of the Book

- The Shape Applications
 - Shape Perception
 - Shape Flexing
 - Shape Motivation
 - Strategic Shaping

Section 3 of the Book

- Special Emphasis on Relationships, at Home and at Work
 - The ideal home
 - What to expect and how to communicate with your life partner
 - Parenting tips for each "Shape child"
 - Managing and resolving conflict with spouse, family, friends, and co-workers
 - What Shapes cause you the most stress
 - How to please your boss
 - Identifying and "selling" to each Shape







Section 2

PREPARE FOR YOUR SHAPES WORKSHOP

The Role of a Certified Shapes Facilitator

As a certified Shapes Facilitator, it is important to realize that no single Shape can exactly define a person. Everyone, however, has a dominant Shape, known as your primary Shape and a secondary Shape that creates your communication style, consisting of natural traits, behaviors, and how you relate to others. Your primary and secondary Shapes (your two highest Shape scores), along with the other three Shapes, can be used as a basis for understanding your communication and behavioral style, as well as the styles of others.

While you are born with natural Shape strengths that will stay with you all your life, you can add other Shapes to your communication style as learned Shape skills. Modifying your Shape communication style is called Shape Flexing, which can vary depending upon your current situation, environment, life changes, desired outcome, and other factors.

A certified Shapes Facilitator...

- is objective when describing each of five Shapes.
- underscores the value of all five Shapes.
- avoids stereotyping, profiling, or using "absolutes."
- uses all five Shapes in their facilitation and communication style to connect, establish credibility, and build trust with your participants.
- takes their responsibility seriously but doesn't take themselves too seriously.

Shapes is meant to be a simple, easy to remember, quick to apply, effective, and fun way to strengthen your relationships and communicate more effectively.







Facilitation Tips

We recognize that every facilitator has their own unique style. We trust that you will maximize your Shape strengths and manage your Shape challenges to be the best possible version of yourself. With that being said, here are some facilitator tips for your consideration.

- Create an Inclusive Environment. It is important that your participants feel welcome, comfortable, and included. As the facilitator, you set the tone. It is important to establish ground rules or expectations. Be sure to use inclusive language. Be aware if certain participants dominate the conversation so you can give opportunities to those who may not be as quick to speak out. You can do this by redirecting the discussion to someone who hasn't spoken as much or moving on to the next topic.
- Time Management Be conscious of your time. We know that every group of participants is different and may require more or less time in some areas, however, it is important to be aware of the recommended times to ensure you cover all content and leave enough time for the activities and discussion.
- Engagement & Participation Get everyone involved from the start! Fortunately for you as the facilitator, this program is designed to be interactive and fun! During large group discussions, ensure you are creating an environment where all participants feel comfortable engaging. If you are in-person, having participants stand up during activities or finding a partner across the room will create energy. Although the virtual setting can be a little more challenging when it comes to engaging participants, there are still things you can do to raise the probability of high engagement. Ask participants to turn on their cameras. Being able to see people's faces and make eye contact will increase the chances of higher participation.
- Guide the Discussion Try not to lecture. We have found that the magic of Shapes lies in the activities and the "ah-ha" moments during partner and group discussions. Do your best to ask open-ended questions. Be there to guide the conversation, but don't feel like you need to provide all the answers. Be comfortable with pausing. Allow people to think before contributing.
- Have fun and be yourself! Participants will feed on the energy you bring to the workshop.

Facilitator Guide

This facilitator guide contains all information and instructions on how to best facilitate the Shapes for Families workshop.



Resource Guide

Participant Workbook

This is the workbook that each family will receive in preparation for the workshop.

Contents include guided notes, do-it-yourself activities, and reflection questions.



Workshop Slide Deck

This slide deck should be used to lead your workshop. It contains all teaching content as well as guidance for individual, partner, and group activities. The slides will help you stay on topic and manage your time, but it is also a good idea to have the agenda (page 8) handy for specific times.



Shapes for Families Toolkit

Each participant will receive the Shapes for Families Toolkit that includes all materials to fully engage in the workshop. See the list of included materials below. As a facilitator, you will have received these materials in your Shapes Certification Toolkit.

- Shapes for Families Participant Workbook
- Communicating Beyond Our Differences Book
- Shape-MOJO™Game
- Shapes Card Game (Deck of 10 Cards)
- Shape Traits/Communicating with each Shape Card







Workshop Agenda

Shapes for Families is designed as a 12-hour course. This curriculum can be modified to a shorter or longer course by removing or expanding activities and applications. Although children of all ages are welcome to participate in the Shapes for Families workshop, it is primarily recommended for people 12 years and older. Families can make their own decision regarding what is best for each family member and who from their family should participate. Please see the recommended time to spend on each section of the workshop as well as designated times for the activities. We know the needs of each group of participants are different. Please use this template as a guide and use your discretion regarding timing as needed.

Welcome!	Slide(s)	Total Time: 35 minutes
Welcome to Shapes for Families!	1 - 3	5 minutes
Course Overview – Agenda, Objectives, & Resources	4 - 7	5 minutes
Shapes Card Game	8 & 9	25 minutes
Module 1: Introduction to PsychoGeometrics	Slide(s)	Total Time: 150 minutes
About PsychoGeometrics	10 - 12	5 minutes
The Shapes Assessment (by sight & official assessment)	13 - 16	25 minutes
The Five Shapes	17 - 21	15 minutes
Recommended 10-minute Break		
Learning about each Shape & Family Discussions	22 - 39	80 minutes
Shape Trait Activity	40 & 41	15 minutes
Module 1: Family-Reflection	42	10 minutes
Recommended 60-minute Lunch Break		
Module 2: Shape Perception	Slide(s)	Total Time: 75 minutes
What is Perception?	43 & 44	5 minutes
How would you describe this picture? Activity	45 & 46	15 minutes
How are Perceptions formed?	47	5 minutes
Evolution of Perception	48 - 50	15 minutes
Shape Perception	51	5 minutes
What Shape do you Perceive? Activity	52 - 55	15 minutes
Positive & Negative Perceptions of each Shape	56	5 minutes
Module 2: Family-Reflection	57	10 minutes
Recommended 10-minute Break		
Module 3: Shape Flexing	Slide(s)	Total Time: 125 minutes
What is Flexing?	58 & 59	5 minutes
Shape Flexing & Steps for Shape Flexing	60 - 62	15 minutes
Shape Flexing to each Shape – Learn & Discuss	63 - 73	60 minutes
Recommended 10-minute Break		
Speed Shaping	74 - 75	35 minutes
Module 3: Family-Reflection	76	10 minutes
Day One Wrap Up	Slide(s)	Total Time: 5 minutes
Day One Wrap Up	No Slides	5 minutes
End of Day One		

Start of Day Two		
Welcome Back!	Slide(s)	Total Time: 5 minutes
Welcome Back & Day One Review	No Slides	5 minutes
Module 4: Shape Motivation	Slide(s)	Total Time: 70 minutes
Introducing Motivation & Demotivation	77 - 79	5 minutes
Defining Shape Motivation & Shape Demotivation	80 & 81	5 minutes
Fill in the Shape Motivation Chart Activity	82 & 83	20 minutes
Shape-MOJO™ Game	84 - 86	30 minutes
Module 4: Family-Reflection	87	10 minutes
Recommended 10-minute Break		
Module 5: Strategic Shaping	Slide(s)	Total Time: 45 minutes
Defining Strategic Shaping	88 - 95	10 minutes
Strategic Shaping – Scenarios	96 - 101	25 minutes
Module 5: Family-Reflection	102	10 minutes
Family Application – Showing Love	Slide(s)	Total Time: 20 minutes
How Does Each Shape Show Love?	104 & 105	5 minutes
Family Discussion	106	15 minutes
Family Applications – Trust	Slide(s)	Total Time: 15 minutes
Building & Shaping Trust	107 & 108	5 minutes
Family Discussion	109	10 minutes
Recommended 10-minute Break		
Family Applications – Change	Slide(s)	Total Time: 20 minutes
Shaping your Way through Change	110 & 111	3 minutes
Embracing, Managing, & Leading through Change	112	2 minutes
Family Discussion	113	15 minutes
Family Applications – Family Awareness Wheel	Slide(s)	Total Time: 30 minutes
Family Awareness Wheel – Family Discussion & Assessment	114 - 116	20 minutes
Family Awareness Wheel – Share with Others	117	10 minutes
Review & Wrap Up	Slide(s)	Total Time: 15 minutes
Review The Five Modules & Course Objectives	118 - 120	5 minutes
Shapes Workshop Reflection – Key Takeaways	121	5 minutes
Final Slide & Comments	122	5 minutes





Pre-Workshop Checklist

Before you facilitate the Shapes for Families workshop, it is important to familiarize yourself with the slides, script, activities, as well as review the preparation checklist and practice timing based on the agenda and activities used.

Pre-Event Checklist	✓
Confirm key contact names and phone numbers.	
Confirm event details.	
Date & time of workshop	
Physical or virtual address and room number/platform	
Number of participants	
Contact contractor and order workshop resources for each participant.	
Confirm on-site or virtual room details.	
On-Site Room Details:	
• room size	
• table setup	
AV setup	
Virtual Room Details:	
meeting platform	
applications for activities	
Ensure use of LCD projector and personal laptop/tablet. Test in advance.	
Obtain facilitator materials (flip charts and markers).	
Prepare yourself with the slides and speaker notes.	
Gather information about your participants.	

Day of Event Checklist	✓
Ensure the room and tables are set up appropriately.	
• Tables with space for 4-6 participants are ideal. An even number of participants per table is	
preferred for partner activities.	
Confirm there are enough tables and chairs for all participants.	
Pass out Shapes Toolkits so there is one at each participant's seat.	
Place flip charts and easels and markers around the room for group activities.	
Obtain AV contact at venue.	
Ensure you have all facilitator resources.	
Slide Deck	
Facilitator Guide	
Participant Guide	
Setup and test AV equipment (LCD projector, personal laptop, microphone)	
• Target to have slides projected on the screen at least 20 minutes before the workshop start time.	

Post Event Checklist	✓
Wait until participants have left the room to begin gathering materials and cleaning up – be ready for questions from participants.	
Return room to original layout/condition.	
Send follow up thank you note to the host and participants.	

Interpreting the Facilitator Notes

See the key below to easily find your facilitator script and notes that are included in Section 3.

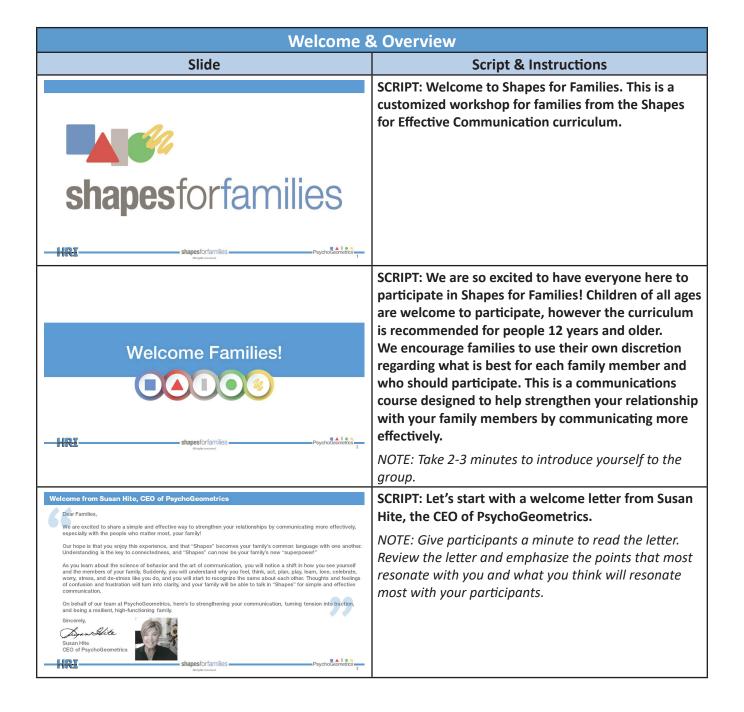
Slide	Script & Instructions
	SCRIPT: Written in bold.
shapesforfamilies Shapesforfamilies Psychologometrics Paychologometrics	NOTE: Written in italics.
Welcome Families! Shapesforfamilies PsychoGeometrics Alagin record.	SCRIPT: We are so excited to have everyone here to participate in Shapes for Families! Children of all ages are welcome to participate, however the curriculum is recommended for people 12 years and older. We encourage families to use their own discretion regarding what is best for each family member and who should participate. This is a communications course designed to help strengthen your relationship with your family members by communicating more effectively. NOTE: Take 2-3 minutes to introduce yourself to the group.





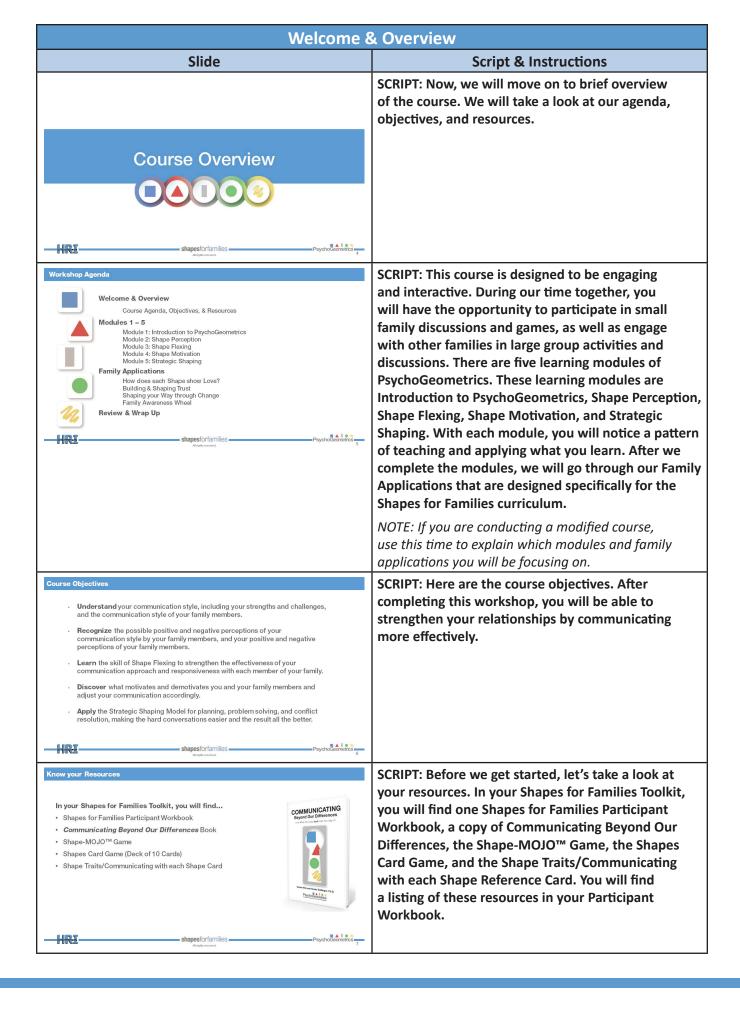
Section 3

WORKSHOP SLIDES & FACILITATOR NOTES







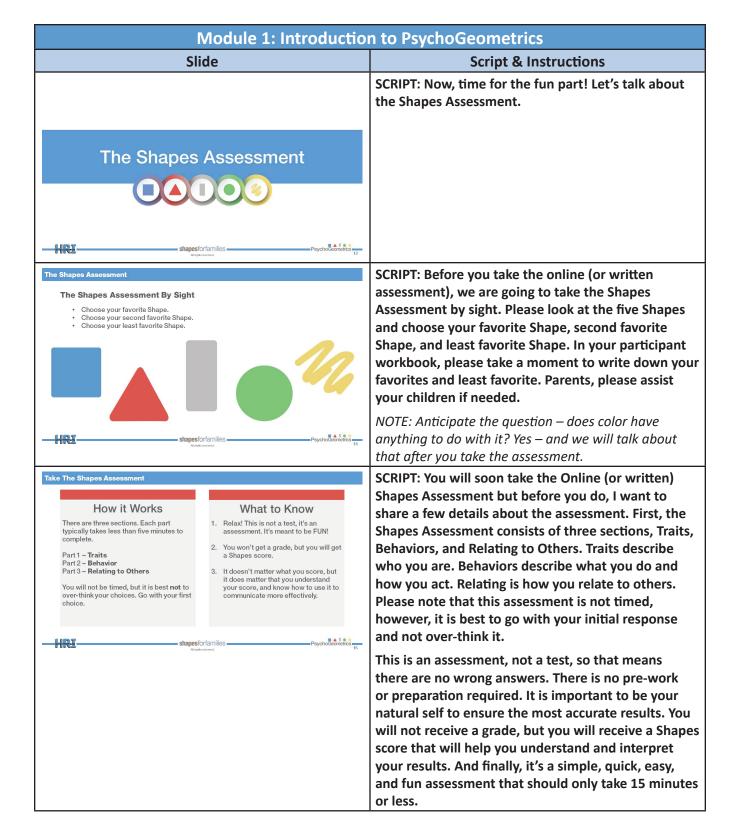


Welcome 8	& Overview
Slide	Script & Instructions
	SCRIPT: We are going to start off with the Shapes Card Game! In your Shapes for Families Toolkit, please find the deck of playing cards.
Shapes Card Game	
shapes for families Psycho Comercies 8	
Pick a card from the deck. Read the statement on the card. Who does it describe the most? You? Or one of your family members? Give the card to who you and your family thinks it describes the most.	SCRIPT: Let's get started. In your Family Toolkit, you should find a deck of 10 playing cards. You will each take turns picking up a card from the top of the deck. To start, have one person pick up a card, read the statement, then have a brief family discussion about who the card describes most. Once you have decided, give the card to that person. Repeat the process until there are no cards left.
shapes for families Psychocometros	NOTE: Give participants about $10 - 12$ minutes to complete this process. Ask for a volunteer from each family to introduce themselves and their family, then read one card and explain who it describes in the family.
	SCRIPT: Now, we are going to introduce ourselves. One person from each family will introduce their family by sharing their names, then they will pick one card and explain who it describes in the family.
	NOTE: Have families one by one introduce themselves. Each family should only be taking about 2 minutes to introduces themselves.
	SCRIPT: Thank you all for participating. I enjoyed learning a little more about each of you.
	See <u>ACTIVITY INSTRUCTIONS</u> on page 67.



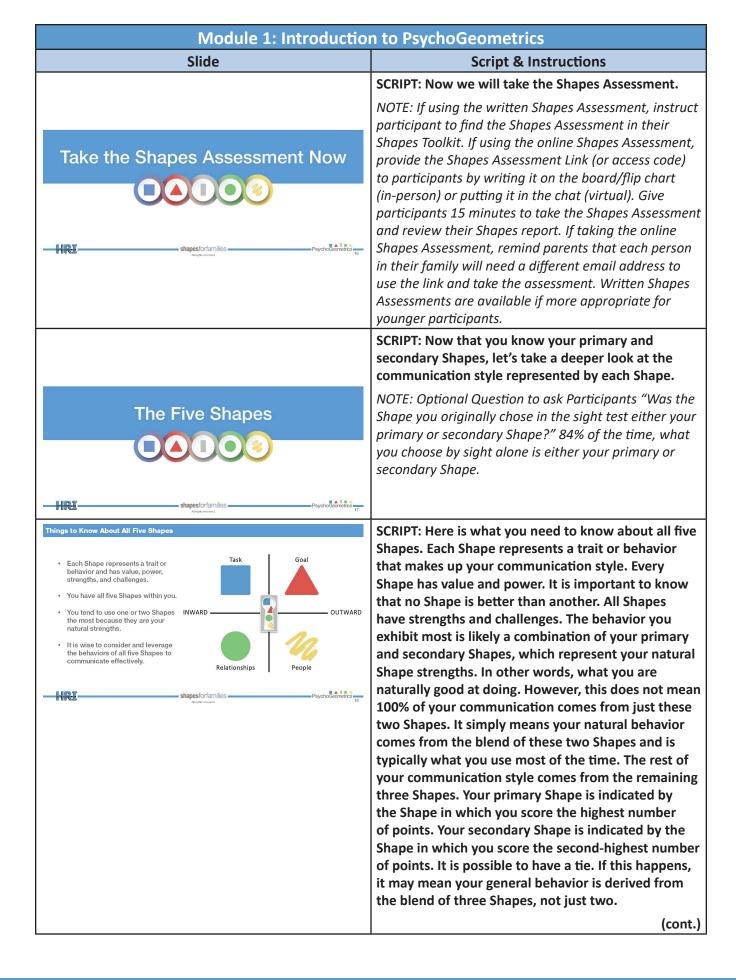


Slide	n to PsychoGeometrics Script & Instructions		
Module 1: Introduction to PsychoGeometrics	SCRIPT: Now we will move into our first module – Introduction to PsychoGeometrics.		
shapes for families Psycho Geometrics 10	SCRIPT: I will start by telling you a little about PsychoGeometrics and then we will jump right in to taking the Shapes Assessment.		
About PsychoGeometrics Characteristics PsychoGeometrics PsychoGeometrics PsychoGeometrics 11			
About PsychoGeometrics What is it? • The science of behavior and the art of communication. • Featuring five geometric Shapes. • Each Shape represents a different communication style. • Learn your Shape when you take the Shapes Assessment. • The Shapes Assessment consists of three parts: 1. Traits 2. Behaviors 3. How you relate to others Shapesforfamilies PsychoGeometrics 12	SCRIPT: PsychoGeometrics is the science of behavior and the art of communication. It was created in 1978 by Susan Dellinger, Ph.D. as a communication system featuring five geometric Shapes representing five communication styles. In June of 2020, Susan Hite, president of Hite Resources, Inc. and PsychoGeometrics consultant and facilitator for nearly 20 years, purchased the PsychoGeometrics company from Dr. Dellinger. As the CEO and Innovator of PsychoGeometrics, Susan Hite has updated the original work by developing new content and applications. Today, PsychoGeometrics blends the science and the art by identifying the "what" and the "how" to strengthen relationships by communicating effectively.		
	Your Shape is determined by taking the Shapes Assessment. The Shapes Assessment consists of three sections which are traits, behaviors, and how you relate to others. We will discuss the Shapes Assessment a little more specifically in the coming slides.		









Module 1: Introduction to PsychoGeometrics

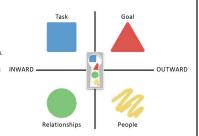
Slide

Script & Instructions

Things to Know About All Five Shapes

 Each Shape represents a trait or behavior and has value, power, strengths, and challenges.

- · You have all five Shapes within you.
- You tend to use one or two Shape the most because they are your natural strengths.
- It is wise to consider and leverage the behaviors of all five Shapes to communicate effectively.



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Remember, we have all five Shapes within us, some Shapes just come more naturally, and some require a little more effort.

Take a look at the image on the screen or in your Shapes for Families Participant Workbook. The Box and Circle are your inward Shapes (introverted) and the Triangle and Squiggle are your outward Shapes (extroverted). Notice that the Rectangle is in the middle. This means the Rectangle can be any one of the other four Shapes, either consciously or unconsciously. We will talk more about the Rectangle later in the Workshop. The Box is task oriented while the Triangle is goal oriented. The Circle is relationship oriented while the Squiggle is people oriented.

Understanding Your Score

UNDERSTANDING YOUR SCORE

0-3 LOW – does not mean below average
 4-6 MEDIUM – does not mean average
 7+ HIGH – does not mean above average

Just because you score "high" in a Shape does not necessarily mean you are good at using that Shape.

It means you have a high percentage of that Shape within you naturally, and you have the potential to be great at using it.

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SCRIPT: It is also important to understand your score. Anything from 0-3 is considered low, anything from 4-6 is medium, and anything 7 or higher is high. I want to emphasize that low does not mean below average, medium does not mean average, and high does not mean above average. Your score simply determines how much of that Shape you have naturally within you.

Understanding Your Scores in each Section – Traits, Behaviors, and Relating to Others



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SCRIPT: Understanding your Shapes and your Shapes Scores makes it easier to understand why you think, feel, act, or relate like you do. Once you understand the why, then you can determine what you need. Let's take a look at this example of a Shapes Profile Report. It provides such clues as to what this person may need to effectively communicate with people, manage stress, or navigate change. These are just a few examples. You will also notice in the Shapes Profile Report how the points for each Shape are distributed among the three categories:

TRAITS - Who You Are

BEHAVIOR – What You Do

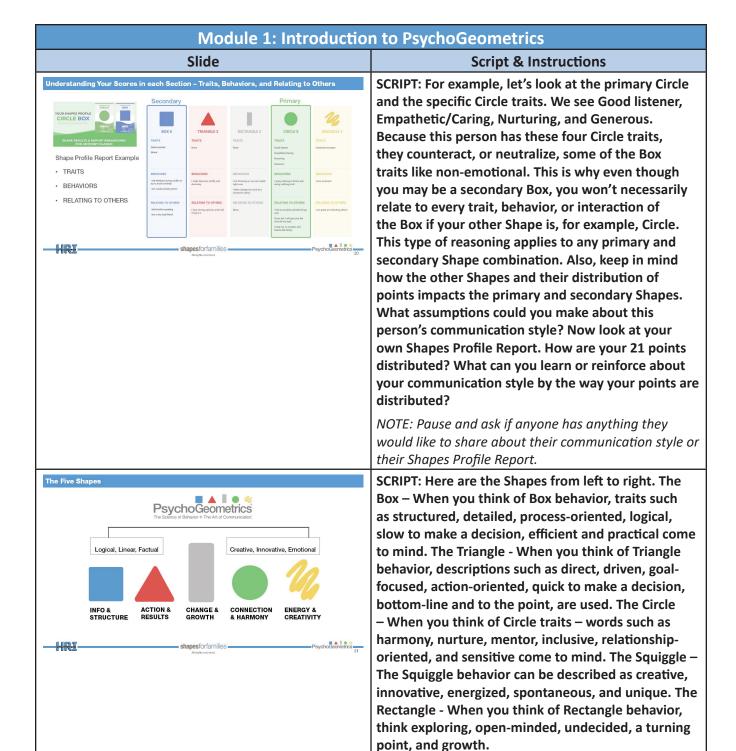
RELATE – How You Interact with Others

Since this person is a primary Circle with a score of 8 and a secondary Box with a score of 6, these two Shapes and their three sections of traits, behaviors, and relating to others are outlined in green and blue, respectively. This is important because it shows the specific traits, behaviors, and natural interactions with others that are representative of their Shape.

(cont.)







Module 1: Introduction to PsychoGeometrics		
Slide	Script & Instructions	
Let's learn more about your Shapes	SCRIPT: We are going to dive a little deeper and learn more about each of the Shapes.	
shapes for families		
Because the BOX is composed of equal lines and angles, it represents structure and stability. - Calm, consistent, logical Most organized of the Shapes Likes to know the facts and "think about it" before deciding Tends to be a perfectionist.	SCRIPT: As I just noted, the Box represents structure. Notice the Shape of the Box. Four equal sides that literally makes the Shape of a square. However, to be consistent with the Shapes language, you should call it the Box, not the square.	
"If you want it done right, do it yourself." "Idrather finish right than finish first and get it wrong." Likes to stay on task and may not be pleased if you "pop in." Doesn't like to be put on the spot and prefers working alone. Trustworthy, dependable, you can count on the Box.	NOTE: The reason it is not called "square" in the Shapes language is because some people may already have a pre-conceived notion of what it means to be "square." Box is a more universal, objective term.	
Shapes for families Psychologometrics 23	SCRIPT: Think of the Box as a building block, using one block at a time to build the foundation of a building, for example. Boxes don't roll or spring into action. Instead, they turn like a flywheel, one "crank," at a time.	
	NOTE: You may want to use your hands and facial expressions to physically show what it is like to "crank" a heavy flywheel one slow turn at a time until you slowly build up momentum. In some cases, you may want to provide the definition of a flywheel or ask someone to look it up, put it in the chat box, or raise their hand and share. According to Oxford Languages, a flywheel is "a heavy revolving wheel in a machine that is used to increase the machine's momentum and thereby provide greater stability or a reserve of available power during interruptions in the delivery of power to the machine."	
	SCRIPT: With each turn, the Box builds momentum. This step-by-step, or turn-by-turn, method is part of the process, even though the process doesn't always feel or look like progress at the time. The Box knows there is a cumulative value of doing the little things consistently over time. This creates stability, credibility, and reliability. Also note the color of the Box. Blue stands for calmness and trust. (cont.)	





Module 1: Introduction to PsychoGeometrics Slide **Script & Instructions** NOTE: There is such a thing as Shapes psychology and Color psychology. For example, shapes and colors can Because the BOX is composed of equal lines and angles, it represents structure and stability influence the way we think or feel. This is part of the · Calm, consistent, logical. science that factors into choosing your favorite Shapes · Most organized of the Shapes · Likes to know the facts and "think about it" before deciding. by sight. If a company is trying to communicate trust, · Tends to be a perfectionist. it may use a Box like shape and/or blue color in its · Can be poker-faced, shows little emotion. BOX · "I'd rather finish right than finish first and get it wrong." logo. "If you want it done · Likes to stay on task and may not be pleased if you "pop in." right, do it yourself." . Doesn't like to be put on the spot and prefers working alone. SCRIPT: Now, let's look at the way the Box is · Trustworthy, dependable, you can count on the Box described. If you are a primary or secondary Box, this means you could be someone who is calm, consistent, logical, and organized. In fact, the Box is the most organized of the five Shapes. They are disciplined, task-oriented, and thrive on routine and a schedule. This is why a Box may seem annoyed when you "pop in" on them without an appointment or advance notice. Boxes are busy working to get things done. It's best not to ask a Box to commit on the spot. Instead, the Box needs time to process and "think about it," before saying "yes" or "no." This is because when the Box makes a commitment, the Box follows through. Be careful not to assume the Box is not interested or doesn't care. Their intentional pause, blank stare, non-emotional facial expressions, or monotone tone has nothing to do with whether they like you or not, or even if they are interested in what you are communicating. It's more about logic. Boxes like to be respected and recognized for what they know. Boxes tend to be perfectionists and prefer working alone. Notice I didn't say Boxes can't work with others. It's just that the natural preference of the Box is to be efficient, and to the Box, working alone takes less time and is more effective than having to work as a team. Boxes can be resistant to change and don't like to be rushed or put "on the spot." Keep in mind, you are not just one Shape. Unless you scored 21 in Box, you have other Shapes within you. It's important to know that you may not resonate with every trait or description of the Box, because your secondary Shape may counteract or neutralize

Module 1: Introduction to PsychoGeometrics

Slide

Script & Instructions

The Box



SCRIPT: Here's an example of an image representing the Box. What do you see that is a Box like trait or behavior?

NOTE: Ask for a few volunteers to share. Responses you may receive could include: Money management, saving money, organization, order, one-by-one (one step at a time), neat, stacked coins in an organized manner, precision.

HRI

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The Box



"If you want it done

right, do it yourself."

Family Discussion

- Is anyone in your family a primary or secondary Box?
- 2. What value does this Box bring to your family?
- 3. Find a meme, picture, video clip, or song that represents the Box.

HR1

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SCRIPT: Now that you know a little bit more about the Box, you are going to have an opportunity to discuss with your family. With your family, answer the following questions, 1. Is anyone in your family a primary or secondary Box? 2. What value does this Box bring to your family?

Now, with your family, use a smart device to look up either a meme, picture, video clip, or song that you think illustrates the Box. It can be anything! Have fun with it! Share what you find with your family members and explain what parts make you think of the Box.

NOTE: Give the families about 2-3 minutes to discuss the first two questions. Then give families about 5-7 minutes to find a meme, picture, video clip, or song and have a discussion.

The Triangle



"When I want your

I will give you mine."

Because the TRIANGLE is built like a pyramid, with an upward pointed tip, it represents ambition and high achievement.

- Driven, competitive, and likes being in control.Makes the decision then works to make it right.
- Can be seen as too direct and intense.
- Can be seen as too direct and inten
 Can't stand indecision.
- "I don't need to hear the whole story."
- Politically correct, Knows how to work the system.
- Politically correct. Knows how to work the syster
 Fast thinkers, decision makers, strong opinions.
- · Quick to get to the point, lives a fast-paced life.
- Bottom line, doesn't want a lot of details.

HR

shapes for families

PsychoGeometrics 2

SCRIPT: Let's move on to the Triangle. The Triangle shares some traits with the Box like being organized and focused. But if the Box is "slow to make a decision," then the Triangle makes the decision quickly and confidently. Unlike the Box that wants to gather all the facts then make the best decision, the Triangle just wants to make a decision and work to make it right.

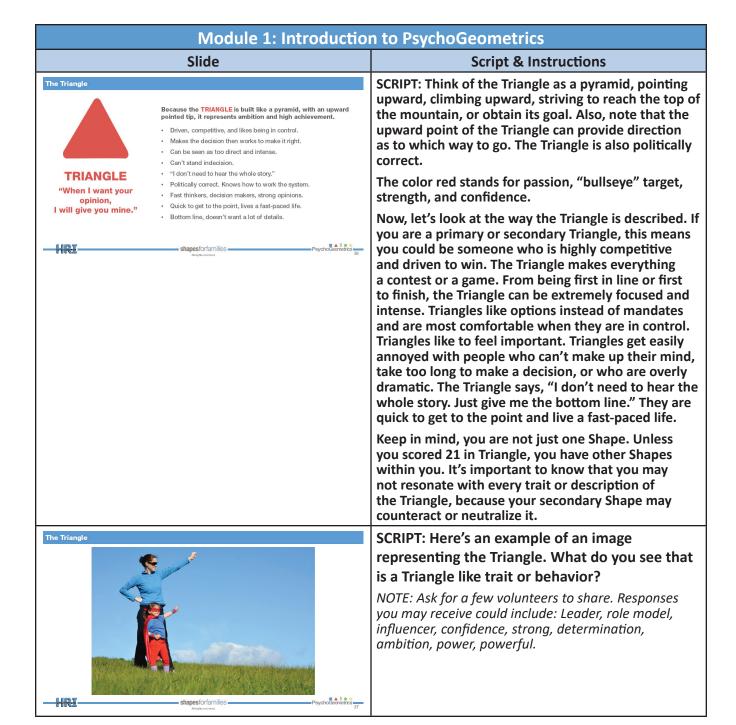
The Triangle represents action, ambition, and high achievement. Notice the Shape of the Triangle. It is literally bottom line and to the point.

NOTE: If possible, use your cursor or stylus to point to the bottom of the Triangle from left to right, when you say "bottom-line." If you are using a flip chart, you can use your marker to draw the bottom of a Triangle. Or, you can use your hand or finger to "draw" a horizontal line (in the air). Then using your cursor, stylus, marker, hand, or finger to draw or move upward to the top of the Triangle, say "and to the point."

(cont.)







Module 1: Introduction to PsychoGeometrics Slide **Family Discussion** 1. Is anyone in your family a primary or secondary Triangle? 2. What value does this Triangle bring to **TRIANGLE** your family? "When I want your opinion, 3. Find a meme, picture, video clip, or song I will give you mine." that represents the Triangle. The Circle

SCRIPT: Now that you know a little bit more about the Triangle, you are going to have an opportunity to discuss with your family. With your family, answer the following questions, 1. Is anyone in your family a primary or secondary

Triangle? 2. What value does this Triangle bring

to your family?

Script & Instructions

Now, with your family, use a smart device to look up either a meme, picture, video clip, or song that you think illustrates the Triangle. It can be anything! Have fun with it! Share what you find with your family members and explain what part make you think of the Triangle.

NOTE: Give the families about 2-3 minutes to discuss the first two questions. Then give families about 5-7minutes to find a meme, picture, video clip, or song and have a discussion.

SCRIPT: Moving on to the Circle. If the Box considers the facts, and the Triangle considers the impact, the Circle considers the people. Nothing is more important to the Circle than relationships and connectedness.

The Circle represents harmony and unity. Notice the Shape of the Circle. It has no beginning or end. It is smooth, connected, and without any pointy edges. Think of the Circle as universal and inclusive.

The color green stands for nature, nurture, and peace.

Now, let's look at the way the Circle is described. If you are a primary or secondary Circle, this means you could be someone who is compassionate and inclusive. The Circle cares more about saving the relationship than solving the problem. Circles are natural caregivers, stabilizers, and often put their own needs last. In fact, the Circle can be too accommodating and has a difficult time saying no. The best listeners of all five Shapes, the Circle is a good team player, can read non-verbal communication, is empathetic and sensitive to the needs of others. Circles like to please and don't like or cope well with conflict. Their memos, notes, emails, and texts often include a smiley face. The Circle might say, "Don't worry, be happy," or "Let's get together, and together we will work this out."

It's important to know when communicating with a Circle that they don't care how much you know, until they know how much you care. Circles make great mentors and counselors and would rather be part of the team than #1 on the team.

Keep in mind, you are not just one Shape. Unless you scored 21 in Circle, you have other Shapes within you. It's important to know that you may not resonate with every trait or description of the Circle, because your secondary Shape may counteract or neutralize it.



"I don't care how much

you know until I know

how much you care."

· Best empathetic listeners

connectedness and unity

· Team player, nurturer, and stabilizer

expressions and body language.

tend to put their own needs last.

Because the CIRCLE has no beginning or end, it symbolizes

· Collaborative, sensitive to how others feel, and notices facial

Focused on the well being of others, maintaining harmony, and

Make good counselors, mentors, and mediators "I'd rather be part of the team than be #1 on the team."

· Can be too accommodating and struggles to hold others

Would rather save the relationship than solve the problem

· Their memos may include a little smiley face.





Module 1: Introduction to PsychoGeometrics Slide **Script & Instructions** SCRIPT: Here's an example of an image representing the Circle. What do you see that is a Circle like trait or behavior? NOTE: Ask for a few volunteers to share. Responses you may receive could include: Balance, harmony, unity, team, peaceful, family, pleasant, kind, happy, nice, friendly, smiling, and approachable. The Circle SCRIPT: Now that you know a little bit more about the Circle, you are going to have an opportunity to **Family Discussion** discuss with your family. With your family, answer 1. Is anyone in your family a primary or the following questions, 1. Is anyone in your family a secondary Circle? primary or secondary Circle? 2. What value does this 2. What value does this Circle bring to your Circle bring to your family? CIRCLE "I don't care how much Now, with your family, use a smart device to look up you know until I know 3. Find a meme, picture, video clip, or song how much you care." either a meme, picture, video clip, or song that you that represents the Circle. think illustrates the Circle. It can be anything! Have fun with it! Share what you find with your family members and explain what part make you think of the Circle. NOTE: Give the families about 2 – 3 minutes to discuss the first two questions. Then give families about 5-7minutes to find a meme, picture, video clip, or song and have a discussion. SCRIPT: So far, we have learned that Boxes thrive on routine and schedules, Triangles want to be in is free-forming and abstract, it represents the free-spirit, uniqueness, and flexibility charge and in control, and Circles want everyone Creative, expressive, dramatic, witty to get along and feel included. So, what about the Innovators, idea producers. · Not good team players naturally; however, can inspire others. Squiggle? Squiggles "beat to their own drum." They · Spontaneous, high energy, bored quickly by routine. · Least organized of the Shapes. are creative, unique individuals who are spontaneous · Challenges the status quo "Life is short, and quickly bored by routine. The Squiggle likes · "Why do we have to do it that way?" eat dessert first." · Direct, honest in their communication style. Shares exactly what the freedom to be flexible and often challenges the they think, without thinking through it first. Doesn't like deadlines/follow-up but can pull it off brilliantly "just in status quo. HRI

Take a look at the shape of the Squiggle. It's nonconforming, unrestricted, free-flowing, and stands out from the other Shapes. Think of the Squiggle as the free spirit; full of energy and ideas.

The color yellow represents light, joy, and positivity. It's OK to share the brutal facts with the Squiggle but stay away from "doom and gloom."

(cont.)

Module 1: Introduction to PsychoGeometrics

Slide

Script & Instructions

The Squiggl



SQUIGGLE

eat dessert first."

Because the SQUIGGLE is free-forming and abstract, it represents the free-spirit, uniqueness, and flexibility.

- Creative, expressive, dramatic, witty.
- Innovators, idea producers.
- Not good team players naturally; however, can inspire others.
- · Spontaneous, high energy, bored quickly by routine.
- · Least organized of the Shapes.
- Challenges the status quo.
- "Why do we have to do it that way?"
- Direct, honest in their communication style. Shares exactly what they think, without thinking through it first.
- Doesn't like deadlines/follow-up but can pull it off brilliantly "just in time."

shapes for families Psycho Geometrics

Embrace problems, challenges, and obstacles with hope and optimism. After all, the Squiggle will figure out a way to solve it, overcome it, get past it, and have a little fun along the way.

Now, let's look at the way the Squiggle is described. If you are a primary or secondary Squiggle this means you could be someone who is innovative, expressive, witty, and bright. When faced with a mountain, Squiggles like to encourage and inspire, but unlike the Circle, they don't have the patience, nor the desire, to hold your hand through the process of getting over it, around it, or tunneling underneath it. In fact, if you can't do any of those things, the Squiggle will show you how you can turn the mountain into a goldmine!

The Squiggle tends to be unfiltered and speaks before thinking. However, you can count on the Squiggle to be honest, even if it hurts your feelings or they are not politically correct. Squiggles often talk aloud to hear themselves think. The Squiggle tends to run late, frequently breaks, or at least, bends the rules, and needs constant stimulation. The most unorganized of the five Shapes, the Squiggle seems to have a way of pulling it off "just in time."

Keep in mind, you are not just one Shape. Unless you scored 21 in Squiggle, you have other Shapes within you. It's important to know that you may not resonate with every trait or description of the Squiggle because your secondary Shape may counteract or neutralize it.

ne Squiggl



SCRIPT: Here's an example of an image representing the Squiggle. What do you see that is a Squiggle like trait or behavior?

NOTE: Ask for a few volunteers to share. Responses you may receive could include: Creative, innovative, "making something out of nothing," re-inventing something basic into something creative, adventure, exciting, fun, imagination, play, not taking themselves too seriously, and making it up as they go.





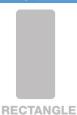
Module 1: Introduction to PsychoGeometrics Slide **Script & Instructions** SCRIPT: Now that you know a little bit more about the Squiggle, you are going to have an opportunity **Family Discussion** to discuss with your family. With your family, answer 1. Is anyone in your family a primary or the following questions, 1. Is anyone in your family a secondary Squiggle? primary or secondary Squiggle? 2. What value does 2. What value does this Squiggle bring to this Squiggle bring to your family? your family? "Life is short. Now, with your family, use a smart device to look eat dessert first." 3. Find a meme, picture, video clip, or song up either a meme, picture, video clip, or song that that represents the Squiggle. you think illustrates the Squiggle. It can be anything! Have fun with it! Share what you find with your family members and explain what part make you think of the Squiggle. NOTE: Give the families about 2 – 3 minutes to discuss the first two questions. Then give families about 5-7minutes to find a meme, picture, video clip, or song and have a discussion. SCRIPT: We have learned some of the traits, The Rectar behaviors, and interactions of the Box, Triangle, Because vertical lines are associated with strength courage, and progress, the RECTANGLE represents change and growth. Circle, and Squiggle. To summarize, the Box knows, · Transitional Shape and is temporary the Triangle knows what to do, the Circle wants to help, and the Squiggle doesn't worry about what · Can be open, exploratory, and excited about change, but also confused, overwhelmed, and indecisive. they know or don't know, they will make it up as "I don't feel like myself lately." they go! But the Rectangle is the Shape of "I don't · Not certain about the future RECTANGLE · Doesn't want to be "pinned down. know." It's the Shape of growth and change. "Please listen to me. · Needs support and approval. then tell me what to do." · Can benefit from having a mentor or trusted advisor Unlike the other four Shapes, the Rectangle is neither a primary or secondary Shape. Instead, it is HRI shapesforfamilies a transitional Shape that indicates a turning point in your life. Personal change can last 3-18 months. Cultural or organizational change, such as a merger, acquisition, or major incident can last 3-7 years. Take a look at the Shape of the Rectangle. The two vertical lines on the side of the Rectangle are associated with strength, courage, and progress. **Evolving from the Shape of the Box, the Rectangle** has strength but is less stable with four unequal sides. Yet, its growth in vertical size symbolizes the gateway, passageway, or door from "here" to "there," which can be both exciting and scary. (cont.)

Module 1: Introduction to PsychoGeometrics

Slide

Script & Instructions

The Rectangle



"Please listen to me,

then tell me what to do."

Because vertical lines are associated with strength, courage, and progress, the RECTANGLE represents change and growth.

- · Transitional Shape and is temporary.
- · Neutral, undecided.
- Can be open, exploratory, and excited about change, but also confused, overwhelmed, and indecisive.
- · "I don't feel like myself lately."
- Not certain about the future.
- · Doesn't want to be "pinned down."
- Needs support and approval.
- Can benefit from having a mentor or trusted advisor.

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Through the lens of the Rectangle, you can explore change through the lens of the other four Shapes, consciously or sub-consciously, which is why most people report "not feeling like their typical selves" when experiencing change.

The color gray is neither black or white. It's a neutral, in between color, sometimes representing the mysterious.

Most people score 3 or less in Rectangle. This is because using the Rectangle as part of your communication style does not come naturally, and most people are not naturally good at embracing, managing, or navigating their way through change. A score of 3 or more can indicate you're experiencing change or at least thinking about it.

A person in Rectangle mode can be described as exploring, growing, and transitioning. They can also be seen as confused, overwhelmed, indecisive, and "stuck." The key to navigating your way through change is 1) to be aware of the change, 2) be open, 3) knowing what your Shapes need to embrace and manage change, and 4) who you want to be or become as a result of the change.

It is important that Rectangles have a trusted friend, mentor, or professional therapist who will listen, then provide support, recommendations, or advice. In fact, the Rectangle says, "Please listen to me, then tell me what to do." You have to earn the right to advise the Rectangle by listening, connecting, and establishing trust first.

Remember, the Rectangle is a temporary Shape, but it is also a powerful Shape if you choose to use the Rectangle as a tool for intentional change and growth. We will touch on that next.

The Rectangle



SCRIPT: Here's an example of an image representing the Rectangle. What do you see that is a Rectangle like trait or behavior?

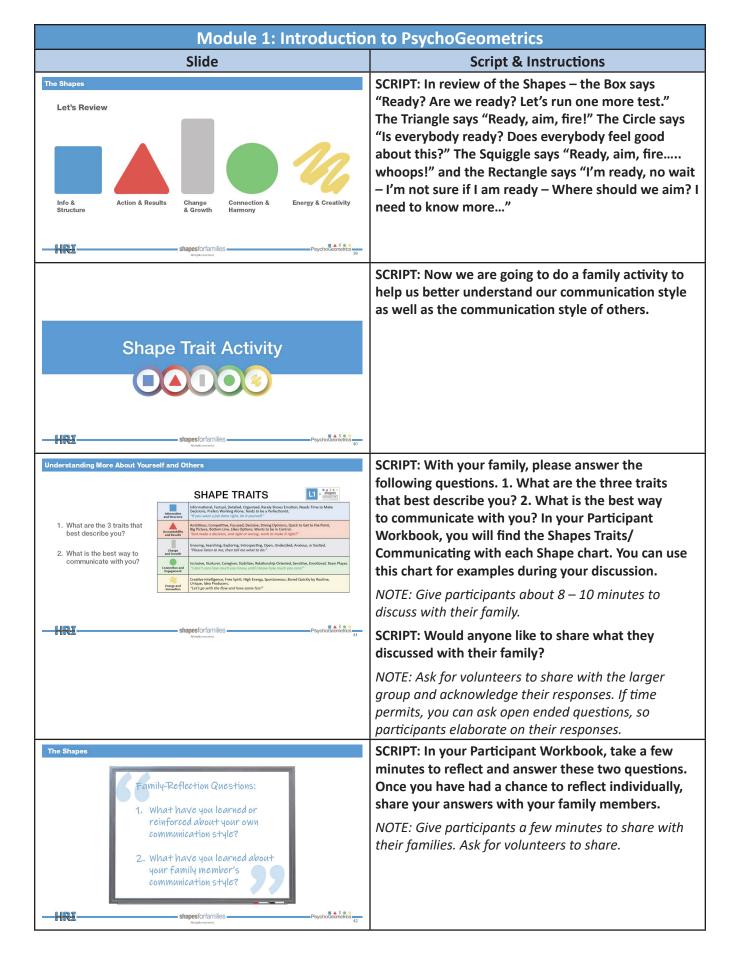
NOTE: Ask for a few volunteers to share. Responses you may receive could include: Change, changing, evolving, change of colors, change of seasons, cool, hot, warm, cold; transitions, natural growth and development, new beginnings, reflecting, and openminded.



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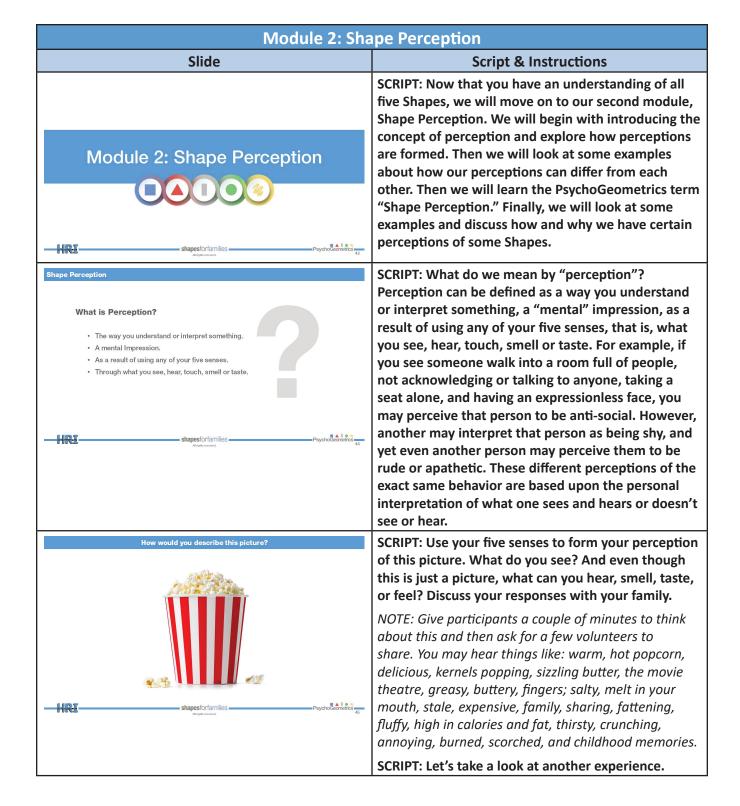


Module 1: Introduction to PsychoGeometrics Slide **Script & Instructions** SCRIPT: Now that you know a little bit more about the Rectangle, you are going to have an opportunity **Family Discussion** to discuss with your family. With your family, answer 1. Is anyone in your family in a Rectangle the following questions, 1. Is anyone in your family in transition right now? a Rectangle transition right now? 2. What value can 2. What value can the Rectangle bring to the Rectangle bring to your family? your family? Now, with your family, use a smart device to look up **RECTANGLE** 3. Find a meme, picture, video clip, or song that represents the Rectangle. "Please listen to me, either a meme, picture, video clip, or song that you then tell me what to do." think illustrates the Rectangle. It can be anything! Have fun with it! Share what you find with your family members and explain what part make you think of the Rectangle. NOTE: Give the families about 2 – 3 minutes to discuss the first two questions. Then give families about 5-7minutes to find a meme, picture, video clip, or song and have a discussion. SCRIPT: We have just learned that the Rectangle is a The Rectangle - Your Key to Change and Gr transitional Shape representing change and growth. But it is also a skill you can learn and use to grow purposefully and intentionally. "Tell me more" We have described each Shape in terms of natural communication styles. Later, we will talk about how you can use each Shape as a skill set to make your communication style more effective. Before we move on, it is important to know that the Rectangle is the most powerful skillset you can develop. It provides HRI understanding which is the first step for effective communication. Notice the Rectangle on this slide or in your workbook. What do you see? NOTE: You can ask people to raise their hand and share the answer to your question or they can put their comments in the chat if you are doing this workshop virtually. NOTE: You can anticipate that your participant will 1. notice the keyhole and 2. see the other four Shapes through the keyhole. You will want to acknowledge their answers then continue with your script. SCRIPT: This is the power of the Rectangle when used as a learned skill-set; to intentionally become more open and knowledgeable as to how each of the Shapes "see," "hear," think, feel, act, and relate to others. Later, we will talk more about developing the skill sets of each Shape, especially your new superpower called the Rectangle.









Module 2: Shape Perception

Slide



Script & Instructions

SCRIPT: Here is another picture. Same instructions as the last picture. Use your five senses to form your perception of this picture. What do you see? And even though this is just a picture, what can you hear, smell, taste, or feel? Discuss your responses with your family.

NOTE: Give participants a few minutes to discuss. You may want to remind each family to write down some of the words used to describe this picture in their Participant Workbook. Then ask for a volunteer to share how they described this picture.

SCRIPT: Would someone share how you described this picture?

NOTE: Acknowledge the first response then ask if anyone wrote down a different description.

SCRIPT: Did anyone have a different description of the photo? Would someone like to share?

NOTE: Once your second volunteer has shared and you have acknowledged their response, emphasize how two people could look at the same picture and have two different ways of describing it. You may hear responses such as exciting, thrilling, screaming, breath taking, butterflies, scary, dangerous, horrible, fun, sick, pale, clammy, heart racing, sweaty palms, force, pressure, laughing, yelling, clinched hands, clickclacking, jerking, free-falling, sinking feeling, and loss of breath.

SCRIPT: Two people who were given the exact same instructions of "How would you describe this picture?" and shown the exact same picture, had completely different descriptions. How is that? Let's find out how our unique perceptions are formed.

SCRIPT: Perceptions are either innate, our genetic inheritance, or learned through our experiences. Factors that can affect our perceptions include experiences, culture, personal interpretation, and past or present environment. There is also a term called the evolution of perception – this suggests that our perception can change and evolve throughout our life based on our life experiences. Let's look at an example of how this might work.

NOTE: Depending upon the ages of the children, you may want to briefly touch on this slide, and move on.

Shape Perception

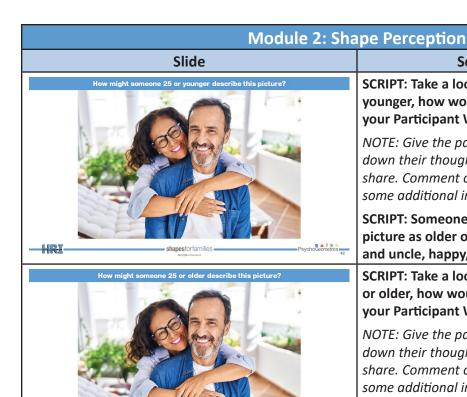
How are Perceptions formed?

- Perceptions are either innate (genetic inheritance) or learned through our experiences.
- · Factors that can affect perception: Experiences Culture Personal interpretation
- Evolution of perception Our perception can change and evolve throughout our life based on our past experiences











Script & Instructions

SCRIPT: Take a look at this picture. If you are 25 or younger, how would you describe this picture? Use your Participant Workbook to capture your thoughts.

NOTE: Give the participants 1-2 minutes to write down their thoughts and then ask for a volunteer to share. Comment on the response and then provide some additional insight.

SCRIPT: Someone 25 or younger might describe this picture as older or old couple, grandparents, aunt and uncle, happy, nice, or fake.

SCRIPT: Take a look at this same picture. If you are 25 or older, how would you describe this picture? Use your Participant Workbook to capture your thoughts.

NOTE: Give the participants 1-2 minutes to write down their thoughts and then ask for a volunteer to share. Comment on the response and then provide some additional insight.

SCRIPT: Someone 25 or older might describe this picture as a middle-aged couple, happy, friends, established, and healthy.

SCRIPT: We are going to look at this picture one more time, but now with the perspective of an 85-year-old. How do you think someone 85 or older would describe this picture? Use your Participant Workbook to capture your thoughts.

NOTE: Give the participants 1-2 minutes to write down their thoughts and then ask for a volunteer to share. Comment on the response and then provide some additional insight.

SCRIPT: Someone 85 or older might describe this picture as young, babies, the good days, healthy, happy, and "remember this moment as long as you can." As we get older, our perceptions can change. To a person who is 25 or younger, a couple in their 40's or 50's might seem old. However, to that same person 60 years later who is now 85, a couple in their 40's or 50's is still young with their whole life ahead of them.

Module 2: Shape Perception

Slide

Script & Instructions SCRIPT: Now that we have learned about perception,

we are going to look at the PsychoGeometrics term

"Shape Perception." We define Shape Perception

as "an opinion about something or someone's

communication style, which is made up of their

traits, behaviors, and how they relate to others,

based on environment, culture, past experience, or personal interpretation. Next, we are going to explore what some of possible positive and negative

perceptions are of each of the five Shapes.

Shape Perception

What is Shape Perception?

An opinion about something or someone's communication style (traits, behaviors, and how they relate to others) based on environment, culture, past experience, or personal interpretation.



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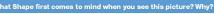
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SCRIPT: When you see this picture, what Shape first comes to mind and why?

NOTE: Ask for volunteers to share the Shape they think of first. You will most likely hear the response, "Circle" and words like caring, empathy, compassion, a hug, relationship, mother and daughter, sisters, or best friends.

SCRIPT: Does anyone see another Shape besides Circle? If so, what Shape and why?

NOTE: Give the participants 1-2 minutes to write down and discuss their thoughts among their family and then ask for a volunteer to share. Comment on the response and then provide some additional insight. Another response may be "Rectangle" and words like change, uncertainty, or gray.





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SCRIPT: Here is another one. When you see this picture, what Shape first comes to mind and why? Let's see how many descriptions come to mind. Raise your hand and share a word that describes this picture and the Shape it represents.

NOTE: Move around the room calling on at least five different people to share a descriptive word and corresponding Shape. You may hear things like fun and innovative – Squiggle; or family, harmony, smiles – Circle.

SCRIPT: Let's do another one.



Slide Script: What Shape first comes to mind when you see this picture? Why? SCRIPT: What Shape words they associate responses such as competitive — Triangle? If so, will not make the make for a volume response and their Another response fun, spontaneous, other Shape respondences.



Shape Perception SHAPE POSITIVE Objective, Consistent, Calm, Process-Minded, Detail-Oriented and Structure Accountability and Results Confident, Moves Quickly, Strong Opinions, Focused, Competitive Accountability and Results Open-Minded, Asks Good Questions, Constantly Searching, Introspective, Excited and Growth Connection and Focused Constantly Searching, Introspective, Excited Agrangement Connection and Frame Player, Caring, Good at Mentoring Frame Player, Caring, Good at Mentoring Struggles with Houting, Struggles with Soutine, Struggles with Houting, Struggles wi

Script & Instructions

SCRIPT: What Shape do you see and why?

NOTE: Have people call out the Shape and the words they associate with that Shape. You may hear responses such as intense, focused, determined, competitive – Triangle.

SCRIPT: Does anyone see another Shape besides Triangle? If so, what Shape and why?

NOTE: Give the participants 1-2 minutes to write down and discuss their thoughts among their family and then ask for a volunteer to share. Comment on the response and then provide some additional insight. Another response may be "Squiggle" and words like fun, spontaneous, game. Be sure to acknowledge any other Shape responses.

SCRIPT: Last one! What Shape first comes to mind and why?

NOTE: Have people call out the Shape and the word(s) they associate with that Shape. You may hear responses such as "ooopsie," fun, adventurous, went off the beaten path — Squiggle.

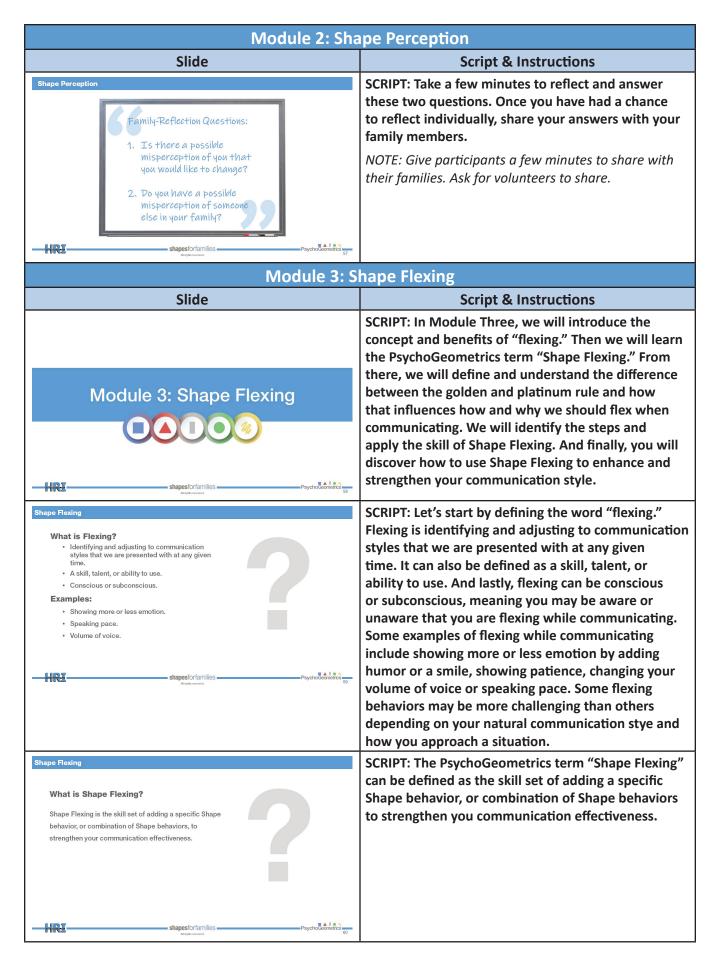
SCRIPT: How else could you describe this picture? Any other Shapes come to mind? If so, why?

NOTE: You may get a different perspective from someone who may be responsible for cleaning up after this mess. Be sure to acknowledge different perspectives.

SCRIPT: Notice how your responses may have been different among your family members.

SCRIPT: Now that you've had the opportunity to practice identifying Shape traits and behaviors, let's take a look at the possible positive and negative perceptions of each Shape. Please note, these are just examples and may not necessarily all relate to you. Although, it is important to be aware of the possible perceptions of our Shapes, we don't want to overcorrect. You will find a blank "Shape Perception" chart in your participant workbook. Feel free to write down any examples from this list that you would like to capture.

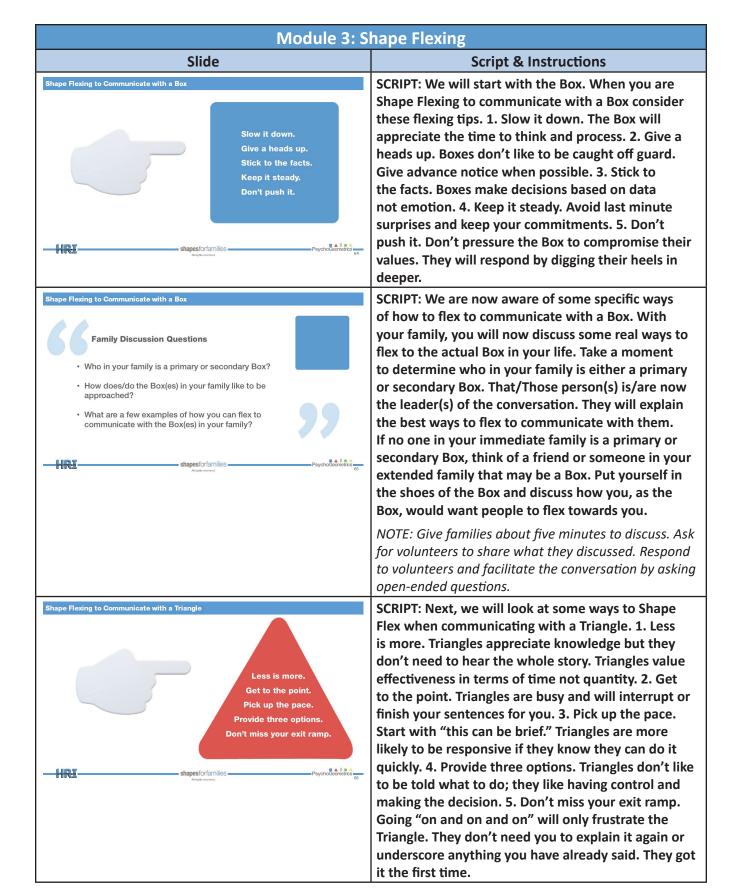
NOTE: Give participants a few minutes to capture any notes or thoughts.







Module 3: Shape Flexing Slide **Script & Instructions** SCRIPT: Most everyone has heard of the Golden Rule – treat others how you want to be treated. But Why Shape Flex? have you heard of the Platinum Rule? The Platinum Golden and Platinum Rule Rule says to treat others how THEY want to be Golden Rule - Treat others how you would like to be treated. Platinum Rule - Treat others how THEY want to be treated. treated. Shape Flexing is the key to connectedness. When you flex, people see and hear (consciously · Shape Flexing is the key to connectedness. · By Shape Flexing you raise the probability that others understand your or subconsciously) that you are aware of their communication style, you understand the communication style of others, and negative Shape and communication preferences, and you are willing to change your own communication style to meet the needs of others. Finally, Shape Flexing raises the probability that others understand your communication style, you understand the communication style of others, and negative perceptions change to positive ones. Shape Flexing SCRIPT: Soon we will learn the skills of how to Shape Flex to each of the five Shapes. But how do you Steps for Shape Flexing know the Shape of others? The first step is to enable • Enable your senses – Identify their Shape through verbal or nonverbal communication. "What do you see?" "What do you hear?" The answers your senses. This means to pay attention to what serve as clues and help us make assumptions. you see and hear. Once we pick up on someone's Process – Clarify your assumptions through open-ended questions or statements. "Tell me more." verbal or nonverbal behavior, we can begin to make Connect the dots – Listen to understand. "What are they looking for?" "What do they need?" "What is their situation?" our assumptions as to their Shape. The next step is process, where you clarify your assumptions though · Flex - Modify your communication style based on what they reveal about themselves and their situation opened ended questions or statements like "Tell me more." Next, it's time to connect the dots by listening HRI to understand. What are they looking for? What do they need? What's the situation? The last step of the process is to flex. Modify your communication style based on what they reveal about themselves and their situation. Remember, you can still be true to yourself when Shape Flexing. SCRIPT: Now let's learn what Shape Flexing looks like for each Shape. What does Shape Flexing look like for each Shape? HRI







Module 3: Shape Flexing Slide **Script & Instructions** SCRIPT: We are now aware of some specific ways of how to flex to communicate with a Triangle. With your family, you will now discuss some real ways to **Family Discussion Questions** flex to the actual Triangle in your life. Take a moment · Who in your family is a primary or secondary to determine who in your family is either a primary Triangle? or secondary Triangle. That/Those person(s) is/are · How does/do the Triangle(s) in your family like to be now the leader(s) of the conversation. They will explain the best ways to flex to communicate with What are a few examples of how you can flex to communicate with the Triangle(s) in your family? them. If no one in your immediate family is a primary or secondary Triangle, think of a friend or someone in your extended family that may be a Triangle. Put yourself in the shoes of the Triangle and discuss how you, as the Triangle, would want people to flex towards you. NOTE: Give families about five minutes to discuss. Ask for volunteers to share what they discussed. Respond to volunteers and facilitate the conversation by asking open-ended questions. SCRIPT: We will now look at ways to Shape Flex when communicating with a Circle. 1. Connect. Ask about something you have in common, such as a recent work holiday, a personal event, or someone you both know. Take an interest in who and what is important to them before moving on to the next Be vulnerable and ask for help thing on your agenda. 2. Be nice and show it! Being Put people first. friendly and showing that you care is more important than what you know, what you want, or what you need. Use non-verbal communication like facial -HRI expressions (smile), body language (arms or hands open) and tone of voice (not too high and not too low) to engage with a Circle. 3. Don't be in a hurry. Take time to listen and talk it out. The Circle has lots of feelings, and they appreciate being able to verbalize those feelings without being a burden. 4. Be vulnerable and ask for help. This makes the Circle feel comfortable and builds trust, plus Circles like to help. Use emotion and unify by creating a shared consensus or sense of purpose. 5. Put people first. When approaching a Circle, be sure to lead with

care and concern for the well-being of others. Link your communication to people, not things. State the

impact to people before sharing the details.

Module 3: Shape Flexing Slide **Script & Instructions Family Discussion Questions** Who in your family is a primary or secondary Circle? · How does/do the Circle(s) in your family like to be approached? · What are a few examples of how you can flex to communicate with the Circle(s) in your family? you. Make it fun! Bring the energy! Leave some wiggle room. Don't be too rigid or controlling. Be Flexible. Change it up! HRI

SCRIPT: We are now aware of some specific ways of how to flex to communicate with a Circle. With your family, you will now discuss some real ways to flex to the actual Circle in your life. Take a moment to determine who in your family is either a primary or secondary Circle. That/Those person(s) is/are now the leader(s) of the conversation. They will explain the best ways to flex to communicate with them. If no one in your immediate family is a primary or secondary Circle, think of a friend or someone in your extended family that may be a Circle. Put yourself in the shoes of the Circle and discuss how you, as the Circle, would want people to flex towards

NOTE: Give families about five minutes to discuss. Ask for volunteers to share what they discussed. Respond to volunteers and facilitate the conversation by asking open-ended questions.

SCRIPT: The Squiggle is next. Consider these tips when Shape Flexing to communicate with a Squiggle. 1. Make it fun! If it's not fun, creative, or unique, you will quickly lose interest from the Squiggle. 2. Bring the energy! Speak quickly. Engage the Squiggle with a new idea, enthusiasm, and positivity. Squiggles can be easily bored. 3. Leave some wiggle room. Anything too structured will not appeal to the Squiggle. Ask for their ideas to make something more engaging or appealing to others. 4. Don't be too rigid or controlling. Squiggles beat to their own drum. They need the freedom to operate; to figure it out on their own. They don't respond well to mandates or negativity. 5. Be Flexible. A "go with the flow" attitude goes a long way with a Squiggle. Even in the midst of a challenging or intense situation, the Squiggle can lighten up and find something funny to laugh about. Don't mistake their laid-back attitude as complacency or a lack of drive. 6. Change it up! A Squiggle needs variety. Don't be afraid to "catch the Squiggle off-guard." Squiggles bounce back, can laugh at themselves, and they have a way of landing on their feet.

Module 3: Shape Flexing Slide **Script & Instructions** SCRIPT: We are now aware of some specific ways of how to flex to communicate with a Squiggle. With your family, you will now discuss some real ways **Family Discussion Questions** to flex to the actual Squiggle in your life. Take a · Who in your family is a primary or secondary moment to determine who in your family is either a primary or secondary Squiggle. That/Those person(s) · How does/do the Squiggle(s) in your family like to be is/are now the leader(s) of the conversation. They will explain the best ways to flex to communicate What are a few examples of how you can flex to communicate with the Squiggle(s) in your family? with them. If no one in your immediate family is a primary or secondary Squiggle, think of a friend or someone in your extended family that may be a Squiggle. Put yourself in the shoes of the Squiggle and discuss how you, as the Squiggle, would want people to flex towards you. NOTE: Give families about five minutes to discuss. Ask for volunteers to share what they discussed. Respond to volunteers and facilitate the conversation by asking open-ended questions. SCRIPT: Finally, let's take a look at how to Shape Flex to communicate with someone in Rectangle mode. 1. Be patient. The Rectangle is experiencing change and may be indecisive, unsure of themselves, or frustrated. Don't patronize, rush, or pressure them to "get through it" or "not worry about it." Validation of their thoughts and feelings is important. More than ever the Rectangle needs to understand and be understood. 2. Provide clear instructions. Ensure that your communication is clear and concise. The HRI Rectangle is likely already feeling overwhelmed. Don't add to their chaos. 3. Listen for understanding. The Rectangle is not thinking, feeling, or acting like their typical selves. They are processing their thoughts, feelings, and the change itself. Practice active listening by being attentive, summarizing what you hear, and asking for clarification as needed. You earn the right to support, help, or guide by listening. 4. Ask open-ended questions. Give the Rectangle opportunities to talk and work through the change they are experiencing. This will prompt them to talk through their answers, using you as a much-needed sounding board. 5. Keep Rectangles focused on what's important right now. Since it can take up to 18 months to navigate through personal change, they must "reel themselves back into reality" from time

to time and take the steps that are important to their

survival and ultimately their success.

Module 3: Shape Flexing Script & Instructions Slide SCRIPT: We are now aware of some specific ways of how to flex to communicate with someone in Rectangle mode. With your family, you will now **Family Discussion Questions** discuss some real ways to flex to the actual person in your life who is going through a Rectangle · Who in your family is going through a Rectangle change. Take a moment to determine who in your family scored above a three in Rectangle. That/ · How does/do the person(s) in Rectangle mode like to Those person(s) is/are now the leader(s) of the What are a few examples of how you can flex to conversation. They will explain the best ways to communicate with the person going through a flex to communicate with them. If no one in your Rectangle phase? immediate family is going through a Rectangle transition, think of a friend or someone in your extended family who may be in Rectangle mode. Put yourself in the shoes of the Rectangle and discuss how you, as the person in a Rectangle phase, would want people to flex towards you. NOTE: Give families about five minutes to discuss. Ask for volunteers to share what they discussed. Respond to volunteers and facilitate the conversation by asking open-ended questions. SCRIPT: Now, we are going to play a fun game that gets us up and moving around. Speed Shaping NOTE: You will need a fairly large amount of space **Speed Shaping** Practice Shape Flexing by assuming the role of the assigned Shape!

for this activity. It may be a good opportunity to go outside, but keep in mind that your participants will need to be able to hear you say the prompts for this game and you will need to have a way to time it in 15second intervals once you begin. If moving outside is not an option, you can try using a hallway or moving a few tables to clear a space to form two, parallel rows of people facing each other. If you have a total of 60 people you would have two rows of 30 people facing each other, regardless of location, whether you stay in the workshop room, go outside, or move to a hallway.

SCRIPT: It's now time to practice what we have learned when it comes to Shape Flexing. This is a fun and fast-paced activity called Speed Shaping! Here's how it works. You will begin by picking a partner. Then you will determine who will be person #1 and person #2.

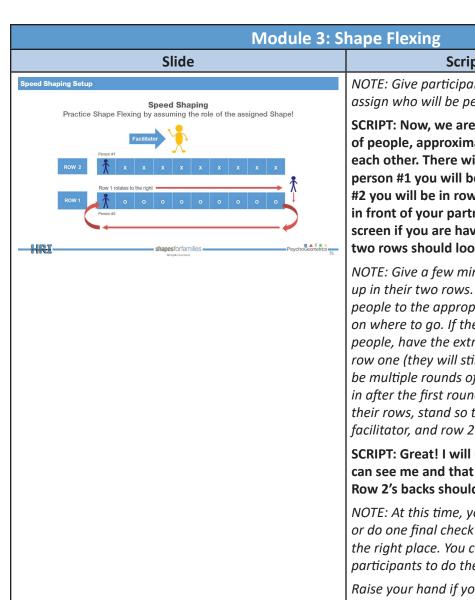
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HRI







Script & Instructions

NOTE: Give participants a minute to find a partner and assign who will be person #1 and person #2.

SCRIPT: Now, we are going to make two parallel rows of people, approximately three feet apart, facing each other. There will be row 1 and row 2. If you are person #1 you will be in row 1 and if you are person #2 you will be in row 2. You will be standing directly in front of your partner. Please see the image on the screen if you are having trouble imaging what the two rows should look like.

NOTE: Give a few minutes for participants to get set up in their two rows. You may have to guide and direct people to the appropriate places if they are struggling on where to go. If there is an uneven amount of people, have the extra person stand at the end of row one (they will still be participating). There will be multiple rounds of this activity and they will sub in after the first round. Once everyone is standing in their rows, stand so that row 1 is facing you, as the facilitator, and row 2 has their back to you.

SCRIPT: Great! I will now ask row 1 to turn so they can see me and that row 2 stand facing their partner. Row 2's backs should be toward me.

NOTE: At this time, you can either begin the activity or do one final check to make sure everyone is in the right place. You can do this check by asking your participants to do the following;

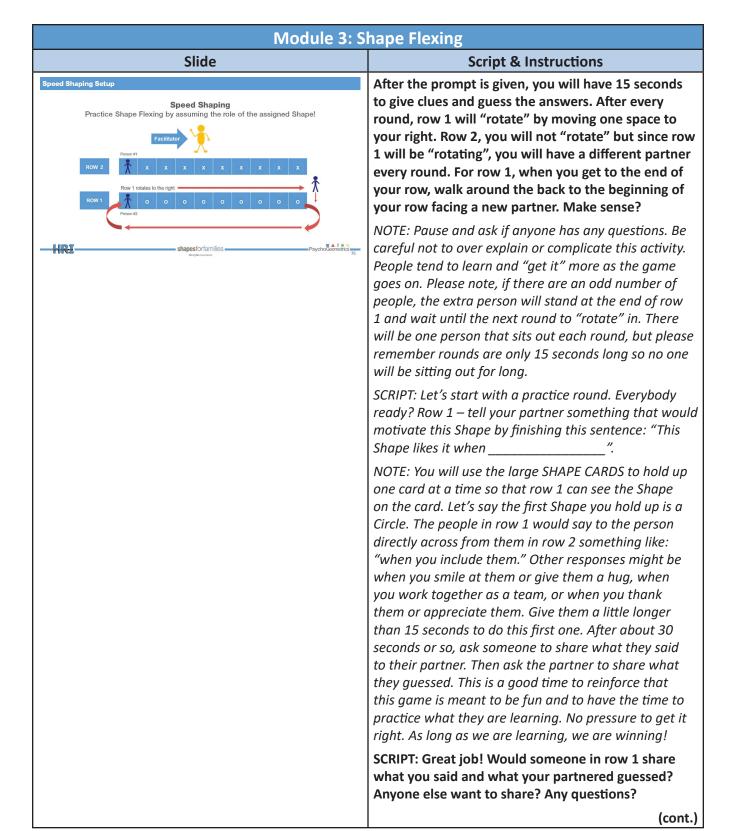
Raise your hand if you are in row 1. If everyone else in your row is also raising their hand and you can see me, you are in the right place.

Raise your hand if you are in row 2. If everyone else in your row is also raising their hand, and your back is toward me, you are also in the right place.

Now point your finger at your partner. If your partner is directly across from you, facing you, then everyone is in the right place!

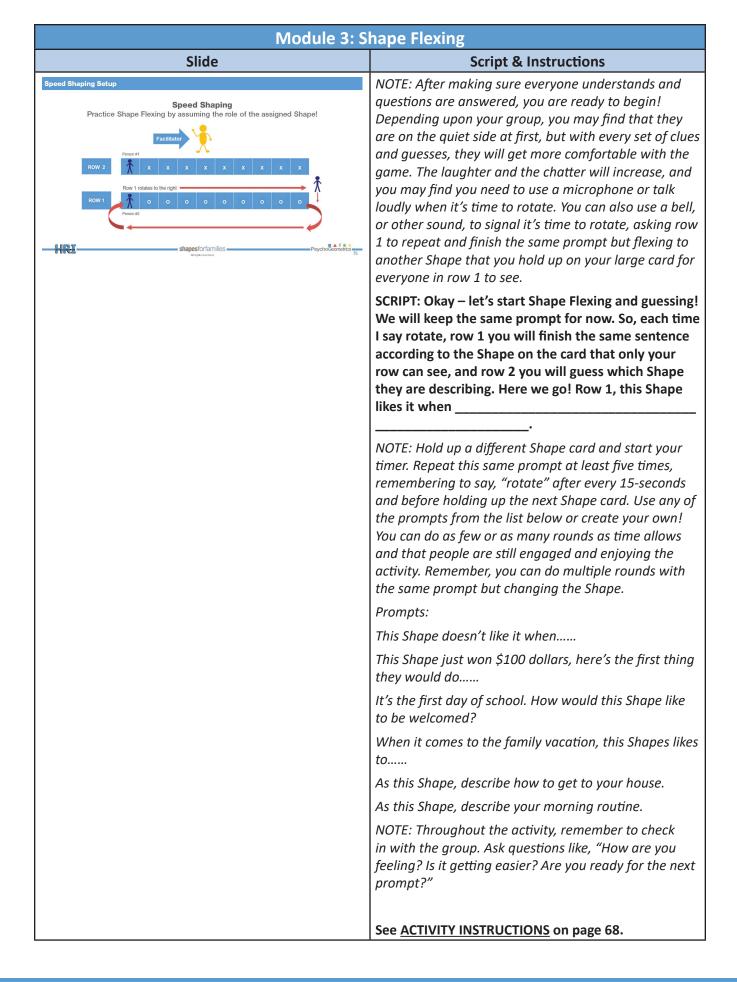
SCRIPT: Now that we are all in the right places, I will explain how the game works. I will begin by giving you a prompt and holding up a large SHAPE CARD so only the people in row 1 can see the Shape. The people in row 1 will assume the role of the Shape on the card and give the people in row 2 clues so the people in row 2 can guess the Shape. So, row 1 will be the clue givers and row 2 will be the guessers.

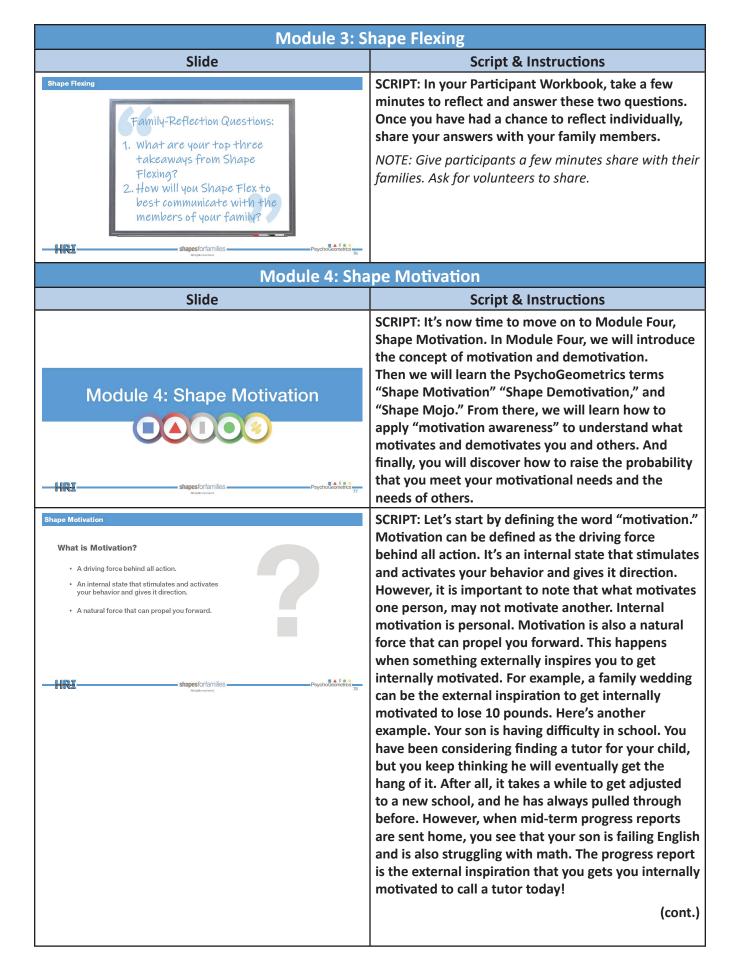
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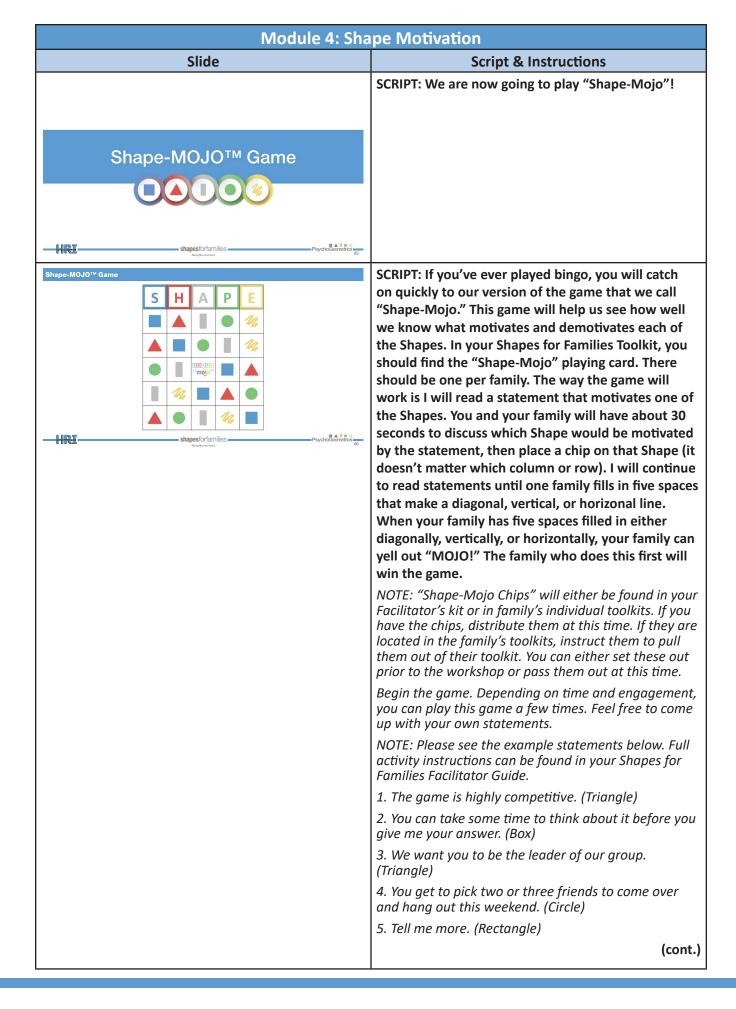


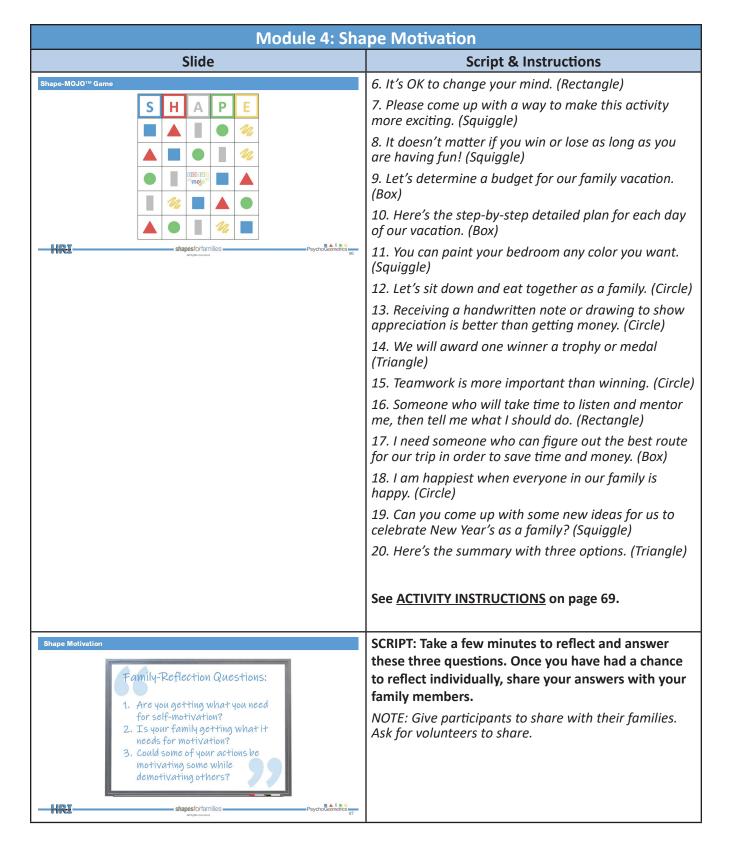
Module 4: Shape Motivation Slide **Script & Instructions** Can anyone else think of another example when external inspiration gets you internally motivated to What is Motivation? take the action you may have been putting off for a A driving force behind all action while? · An internal state that stimulates and activates your behavior and gives it direction. NOTE: When someone shares an example, · A natural force that can propel you forward. acknowledge their response. If time permits, ask for another example, also acknowledging their response and asking open ended questions so that they share more details. If you want to expand this workshop into a longer course, take some extra time here for partner HRI or small group discussion about other examples of external inspiration that gets you internally motivated. SCRIPT: As we can see, inspiration and motivation work hand in hand. It is being motivated that can keep you in a state of forward motion. Think of motivation as every bit as important as the air you breathe. It can contribute to your physical, mental, and emotional growth and overall health. Some people say motivation is just "fluff," but motivation is truly the first step to productivity. It is also the first step to having the desire, energy, and resiliency to bounce back and keep moving forward, even when you don't feel like it. Shape Motivation SCRIPT: It may sound like a pretty simple question, but what is demotivation? Obviously, it is the opposite of motivation. So, what does that really What is **Demotivation?** mean? It's an internal state, just like motivation, but · An internal state. instead of propelling you forward, it can slow you · Lack of drive or movement. · Natural force, but instead of propelling you down, bring you to a standstill, or cause you to fall forward, it can slow you down behind. Being demotivated means you have a lack · Can contribute to a lack of energy. of drive and energy, while the world continues on without you. HRI SCRIPT: The good news is that with awareness, knowledge, skill, and desire, you have the power to raise the probability you stay motivated, get "re-What is Shape Motivation? motivated," and communicate your motivation needs · Shape Motivation is specific to each of the five geometric Shapes of to others. You also have the power to approach PsychoGeometrics. others in way that will be motivating to them. In this · It is what specifically motivates each of the case, think of yourself as the inspiration that can get Shapes, based on their natural traits. behaviors, and how they relate to others. others motivated.

Module 4: Shape Motivation Slide **Script & Instructions** SCRIPT: Just as motivation is personal and specific to each of the Shapes, demotivation is also personal and specific to the Shapes, as well. Let me What is Shape Demotivation? underscore that what motivates and demotivates · Shape Demotivation is also specific to each of the five geometric Shapes of PsychoGeometrics. one Shape may be drastically different than what motivates or demotivates another Shape. As is the · It is what specifically demotivates each of the Shapes, based on their natural traits, behaviors, and how they relate to case with Shapes in general, "one size" does not fit HRI SCRIPT: With your family, you will work to complete this chart. This chart can be found in your Participant Workbook. Discuss the possible motivators and **Family Activity** demotivators of each Shape and write down your 1. What might motivate answers in the chart. Once you have brainstormed 2. What might demotivate multiple motivators and demotivators for each Shape, identify your top three for each. NOTE: Give families about 10 – 12 minutes to complete their charts and identify the top three motivators and demotivators for each Shape. Go through each Shape and ask for volunteers to share HRI their top three positive and negative responses. SCRIPT: Here are some of the most common Shape Motivation responses of motivators and demotivators for each Shape. Feel free to write down any examples from oroach, A Proven Track-Recordice, Facts, Following the Rule this list in your own chart. led, Being Ignored or Patrice without Listening First Overlooked, Spreadsheets, Conflict, Individual Competition, Resistance Inclusion, Stories, Appreciation Teamwork, Collaboration Freedom, Positive Energy, Standing Out, Frills, Excitement Routine, Skeptical or Pessimistic Fitting In, Basic, Indifference SCRIPT: Now let's talk about something we like to call "Shape Mojo". Simply put, "Shape Mojo" is what excites, interests, and energizes your Shapes. What is "Shape Mojo™?" It's your unique formula for getting things done. Your undefined personal way of getting something When you are "off-track" or not feeling productive, done related to your unique Shape combination motivated, or successful, it's time to find your "Shape · It's what excites and interests you. Mojo" to get it back! It's your special, "energizing" formula for showing enthusiasm through your Shapes.



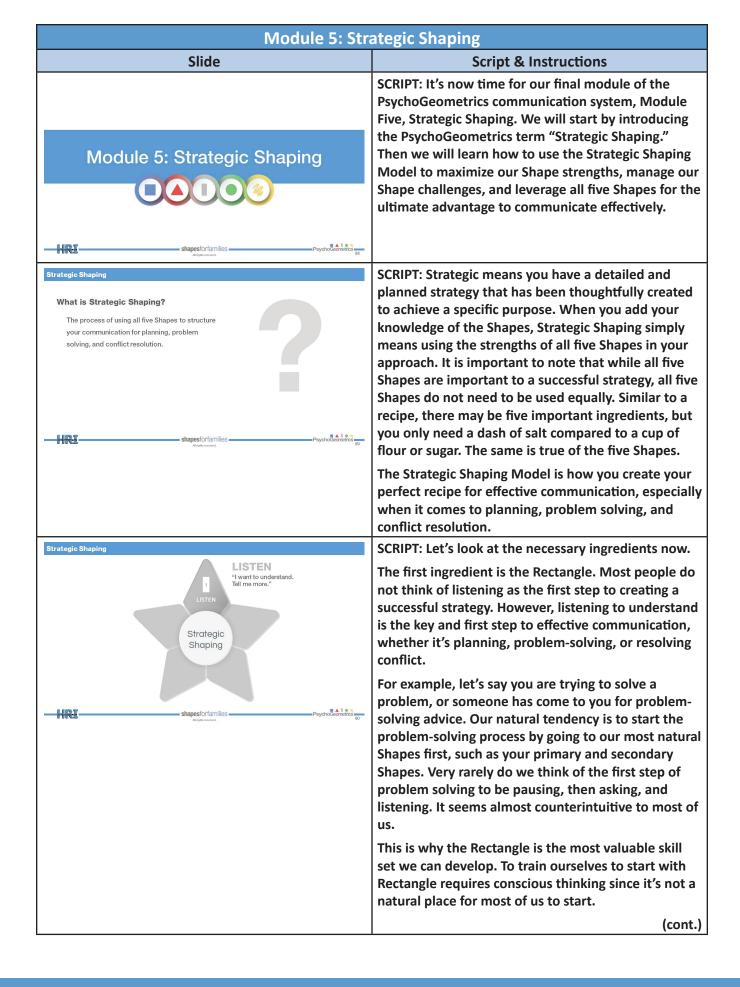


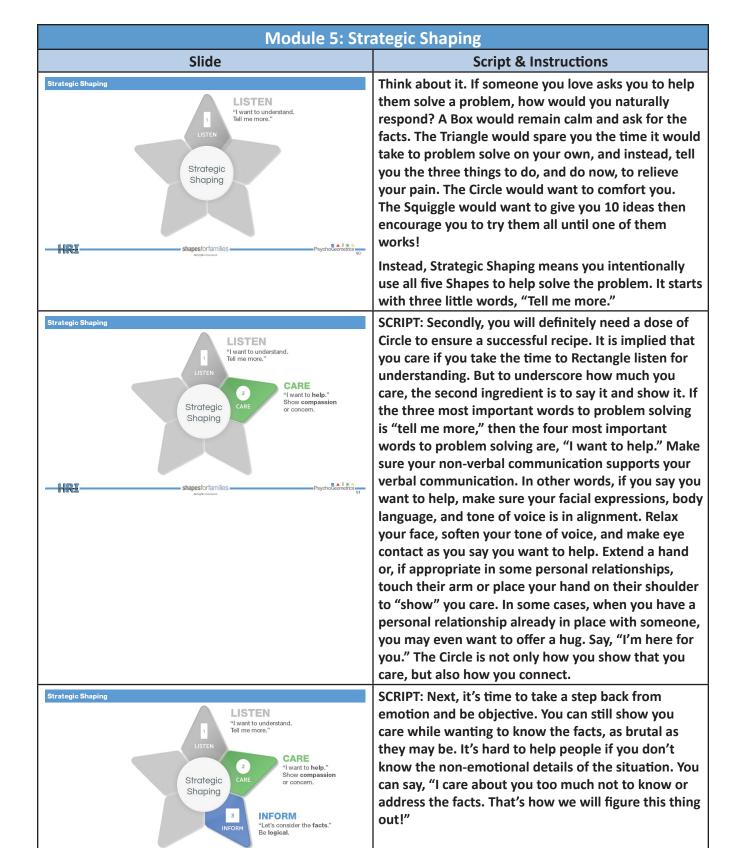






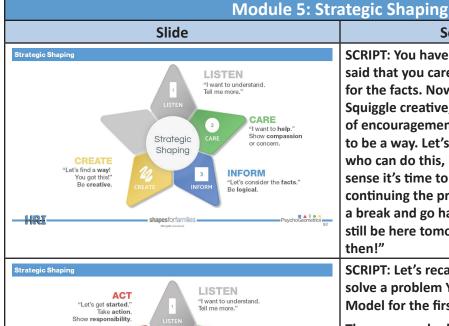












Strategic

Shaping

"Let's find a way! You got this!" Be creative

HRI

CARE
"I want to help."

INFORM
"Let's consider the facts."
Be logical.

Show compassion

Script & Instructions

SCRIPT: You have listened to understand. You have said that you care and want to help. You have asked for the facts. Now what? It's either time to get Squiggle creative, share some inspiration, and words of encouragement. The Squiggle says, "There's got to be a way. Let's dig deeper!" Or "If there's anyone who can do this, it's you!" The Squiggle may also sense it's time to take a break and lighten up before continuing the problem-solving process. "Let's take a break and go have some fun! The problem will still be here tomorrow, and we can tackle it head on then!"

SCRIPT: Let's recap. You are trying to help someone solve a problem You have used the Strategic Shaping Model for the first four steps.

The person who has come to you for help knows you Rectangle understand and Circle care. They also know you have the Box facts of the situation and that you will Squiggle challenge the status quo, digging deeper for an idea that might not even make sense in the moment, but wind up being the game changer in the end. Now you have earned the right to Triangle advise, recommend, or guide. This is so important to "earn the right." It starts with the Rectangle. Listening doesn't mean you have to agree. It means you care enough to understand.

Now is the time to make your recommendation to solve the problem, or initiate responsibility, accountability, and action on the part of the person who has come to you for help. The Triangle may say, "Now that we have talked it out, what do you think should be your next step?"

Module 5: Strategic Shaping

Slide

Script & Instructions

Strategic Shaping Model – Problem Solving



Strategic Shaping Model for Problem Solving
We tend to communicate using just our natural Shape strengths or using our natural Shape strengths first, sometimes without even thinking about it.

For example, when someone comes to you with a problem, your response typically comes from your **primary** or **secondary** Shape, or a blend of both.











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shapes for families ——Psycho Geometrics

SCRIPT: If you want to become a more effective communicator and strengthen the relationships that mean the most to you, the most important words you can say is, "Tell me more. I want to understand." It takes an open mind and the discipline to use all five Shapes, starting with the Rectangle to communicate effectively, instead of jumping to your primary or secondary Shapes. Keep in mind that you show love, care, and concern through your natural Shapes. Instead of listening to understand as the first step of effective communication, you instinctively jump to your "go to Shapes." These are your primary and secondary Shapes. It's like breathing. You don't even think about it. You just do it. That's why using the Rectangle has to be a learned skill set, since being in an open-state of mind is not natural for most of us.

Whether the objective is to be an active listener to understand your partner, an open-minded leader to connect with your team, or a more creative, collaborative, or strategic problem solver, adding the Rectangle to your communication style is a game changer.

Strategic Shaping – Problem Solving Scenarios

With your family:

• Discuss the following questions for the scenario your family selects:

How might you naturally respond using only your primary and secondary Shapes?

How might your response look differently using all five Shapes?









SCRIPT: Now you are going to have the opportunity to practice and apply the Strategic Shaping Model for problem solving. In your Shapes Participant Workbook, you will find five Strategic Shaping Scenarios. Read each scenario as a family and pick one to use in this activity. Scenario #5 is a "create your own scenario." If none of the other scenarios resonate with you or your family, please feel free to make up your own! Just be sure your scenario includes a communication problem that needs to be solved. With your family, discuss the following questions: 1. How might you naturally respond using only your primary and secondary Shapes? 2. How might your response look differently using all five Shapes? Use your Participant Workbook to capture your thoughts and ideas. Then select one family member to share when we return for large group discussion.

NOTE: Give participants about 15 minutes to work with their family and create a response to their scenario using the Strategic Shaping Model. Ask for a few volunteers to share their responses. Respond to volunteers and facilitate the conversation by asking open-ended questions.







Module 5: Strategic Shaping	
Slide	Script & Instructions
rategic Shaping – Parent to Child Scenario	NOTE: Share this slide during the large group
Strategic Shaping Scenario #1	discussion.
You and your family have just moved to a new state. Your middle school-aged daughter is struggling to adjust to her new school. She is missing her old friends and feeling upset that she hasn't made any new friends yet.	
Use the Strategic Shaping Model to plan your response when your daughter comes to tell you about the situation.	
Shapes for families Psycho Geometrics 97	
rategic Shaping – Child to Parent Scenario	NOTE: Share this slide during the large group
Strategic Shaping Scenario #2	discussion.
You've just been invited by some kids from school to a movie this Friday night! You've recently moved to a new city, and this is the first time you've been invited to hang out with friends outside of school. You really want to go but know that your Grandmother is coming to town for the weekend. You are also aware that your dad has planned a family dinner at home.	
Use the Strategic Shaping Model to help plan your approach when discussing the movie with your dad.	
shapes/orfamilies Psychoscometries 98	
Strategic Shaping – Parent to Parent Scenario	NOTE: Share this slide during the large group
Strategic Shaping Scenario #3	discussion.
You and your partner have an elementary-aged son. Lately, he seems to really be struggling in math. Prior to this year, he has always done "ok" in math. He never got A's (excellent performance), but he typically maintained B's (good performance), with an occasional C (satisfactory performance). On his last report card, he had a D (less than satisfactory performance) in math and his teacher mentioned her concerns during the last parent/teacher conference. You think it's time to hire a tutor, but your partner is not as convinced. Your partner says "It's only one report card! He'll bring up the grade. He is a smart kid!" You also believe your son is smart but feel strongly that he needs some extra help.	
Use the Strategic Shaping Model to address your concerns and guide a conversation with your partner.	
shapes for families Psycho Geometrics 90	
strategic Shaping – Sibling to Sibling Scenario	NOTE: Share this slide during the large group
Strategic Shaping Scenario #4	discussion.
It's finally summer vacation! You have a lot of plans this summer including a summer job, high school soccer workouts, a few college campus visits, and hanging out with friends. But none of these plans start until next week so you have the entire week to relax and enjoy the start of summer! On her way out the door for work this morning, your mom hands you a list of household chores and yard work that she would like you and your brother to complete this week. The list doesn't look that overwhelming for two people; however, your younger brother hasn't always been known to pull his weight. It seems like you are always the one stuck with most of the work. Although you are only 15 months older, you've always felt several years more mature than him.	
Use the Strategic Shaping Model to approach your brother about splitting up the chores and yard work and executing your plan. Shapesfor amilies Psychocometrics 100 100 100 100 100 100 100 1	







Family Applications Slide **Script & Instructions** SCRIPT: The way one Shape shows love might not be how another Shape shows love. Here are "I remain calm and objective, focusing more on the facts than the feelings." some examples of how each Shape might show they care when someone they love is facing a "I want to take away your pain and solve your problem as quickly as problem. $^{\rm ol}$ fall short showing care and concern for others because I'm overwhelmed by the changes in my own life." NOTE: Read the quotes on the screen. Feel free to "I stop what I'm doing and make time to listen and offer comfort." add in your own stories where you see fit. "I will be your biggest cheerleader!" SCRIPT: Now, let's talk through a potential real-life example. Let's use the scenario of celebrating someone's birthday. How might each Shape show love to their family member on their birthday? NOTE: Pause and ask for a few volunteers to give an example on how each Shape might show someone they love them on their birthday. SCRIPT: The Box might buy them a functional gift, like a vacuum cleaner; the Triangle might give them a gift card to their favorite store; the Circle might plan an afternoon at the beach to spend time together; while the Squiggle might attempt to bake them a cake from a recipe they found through social media. Since the Rectangle is often consumed by the changes in their own life, they may struggle to come up with an idea or form a plan for someone's birthday. The unlimited possibilities could be too overwhelming for the Rectangle. It is also possible that someone in Rectangle mode might forget someone's birthday. It's not because the Rectangle doesn't care, they may just be so overwhelmed and self-consumed that it slips their mind. In most cases, the person in

Rectangle mode will feel badly and may revert back to their primary Shape to try and make it

up to the person they love.

Family Applications Slide **Script & Instructions** SCRIPT: Now let's talk specifically about how you and your family member(s) show(s) care/love. You **Family Discussion** will have time to discuss the following prompts/ 1. Knowing each other's Shapes, discuss questions 1. Knowing each other's Shapes, discuss your natural ways of showing love. your natural ways of showing care/love. 2. Discuss 2. Discuss how you each prefer to receive how you each prefer to receive care/love. 3. Is how you prefer to receive care/love the same as how 3. Is the way your family member(s) show(s) love the way you want to be loved? Is the your family member(s) show(s) care/love? Is how way you show love the way your family you show care/love the same as how your family member(s) want(s) to be loved? member(s) prefer(s) to receive care/love? NOTE: Give participants about 12 minutes to discuss with their family. After 12 minutes, bring participants back to the larger group and ask for volunteers to share what they discussed. Respond to volunteers and facilitate the conversation by asking open-ended questions. SCRIPT: We will now move on to Building and Shaping Trust. In this section, we will discuss how to build trust with each Shape. **Building and Shaping Trust** -HRI SCRIPT: Building trust can look differently for each **Building Trust with each Shap** Shape. A Box may say "Do what you say you will do, Do what you say you will do, and do it well, consistently. Ask me what I Box and do it well, consistently. Ask me what I know and know and what I think. what I think." To build trust with a Box, it's important Triangle Be confident, take action, and produce results. Follow me. to have a logical, proven process, or plan. Tell me more. Listen to me, be patient with me, support me, and advise me. A Triangle may say "Be confident, take action, and produce results. Follow me." To build trust Show you care about me, my team, and my family first. Appreciate me. with a Triangle, give them some kind of authority, Just be straight with me. Give me the flexibility to get my job ownership, or influence. A Circle may say "Show you care about me, my team, and my family first. Appreciate me." To build trust with a Circle, show them how much you care and take time to show your appreciation. A Squiggle may say "Just be straight with me. Give me the flexibility to get my job done." To build trust with a Squiggle, make it fun or let them have fun, show your willingness to be different or accept differences. A Rectangle may say "Tell me more. Listen to me, be patient with me, support me, and advise me." To build trust with a Rectangle, provide them the opportunity to explore and support their growth.



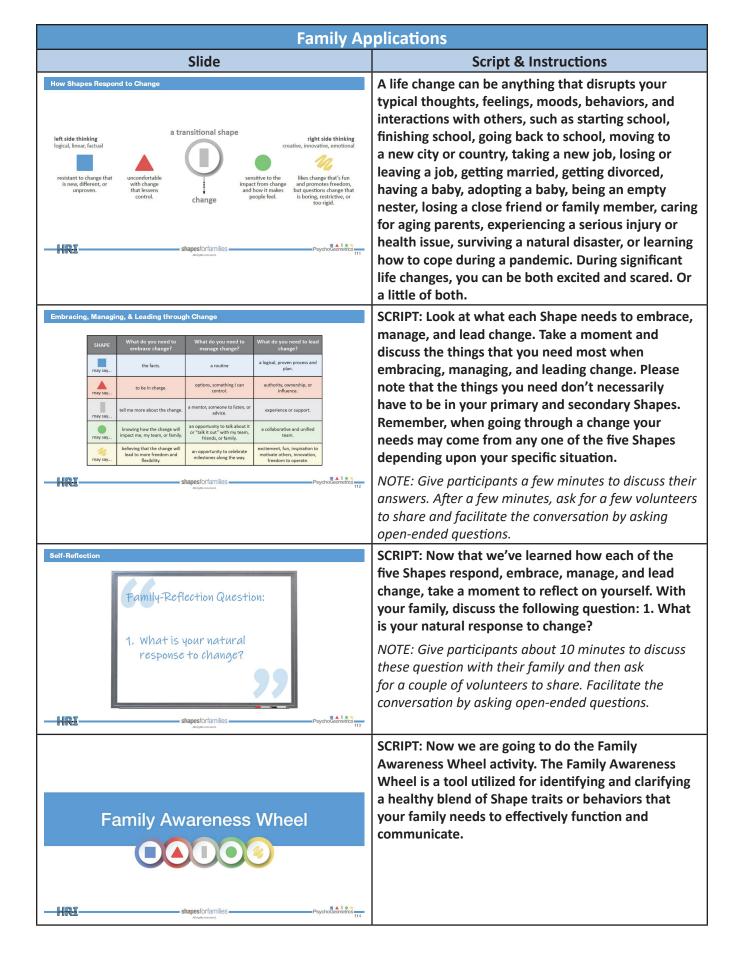


Family Applications Slide **Script & Instructions Building and Shaping Trust** SCRIPT: Now that we have discussed ways of building trust with each Shape, you will have an opportunity **Family Discussion** to talk with your family. With your family, please 1. How might you build trust with a family discuss how your approach might look differently member who is a primary Box? Triangle? when building trust with each family member as Circle? Saujagle? each Shape. 2. How might you build trust with a family member who is in Rectangle mode? NOTE: Give families about 10 minutes to discuss the 3. How would someone build trust with you? questions. After 10 minutes, bring participants back together for a large group discussion. Go through each Shape and ask for volunteers to share an example of how to build trust with that Shape. Ask for any "ahhah" moments. Respond to volunteers and facilitate the conversation by asking open-ended questions. SCRIPT: Now we will move on to Shaping Your Way through Change. Change is inevitable. It can be both exciting and scary. You may find yourself faced with having to navigate yourself and your family effectively through change. In order to accomplish Shaping Your Way through Change this, we will look at what each Shape needs to embrace, manage, and lead change. HRI a transitional shape left side thinking right side thinking

SCRIPT: First, it's important to recognize your natural response to change. The Box can be resistant to a change with little information and no proventrack record. Or they could be excited if they get to be part of solving a problem caused by the change. The Triangle can be uncomfortable with change that lessens control but might get excited to overcome a challenge for the big win. The Circle might be concerned or worried about a change that people might not like but they could be motivated by a change that benefits the people they care about in life. The Squiggle is not so worried about change, because after all the Squiggle gets bored easily and change can be fun! But the Squiggle will rebel in response to a change that restricts their independence, freedom, and flexibility. And yet what we sometimes don't like, don't want, or causes us to be uncomfortable is exactly what we need for personal growth and change. Regardless of your primary and secondary Shapes, people experiencing a significant change will be thrown into the "unknown" called the Rectangle. Not all people are even aware this is happening, but most people report that when experiencing a significant change in life, they don't feel like their typical self.

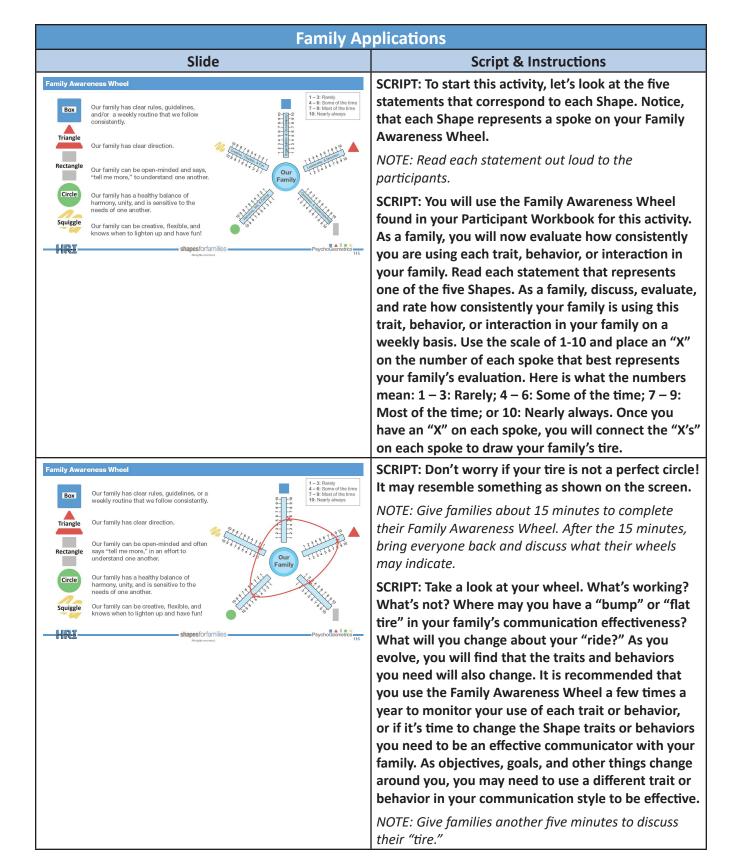
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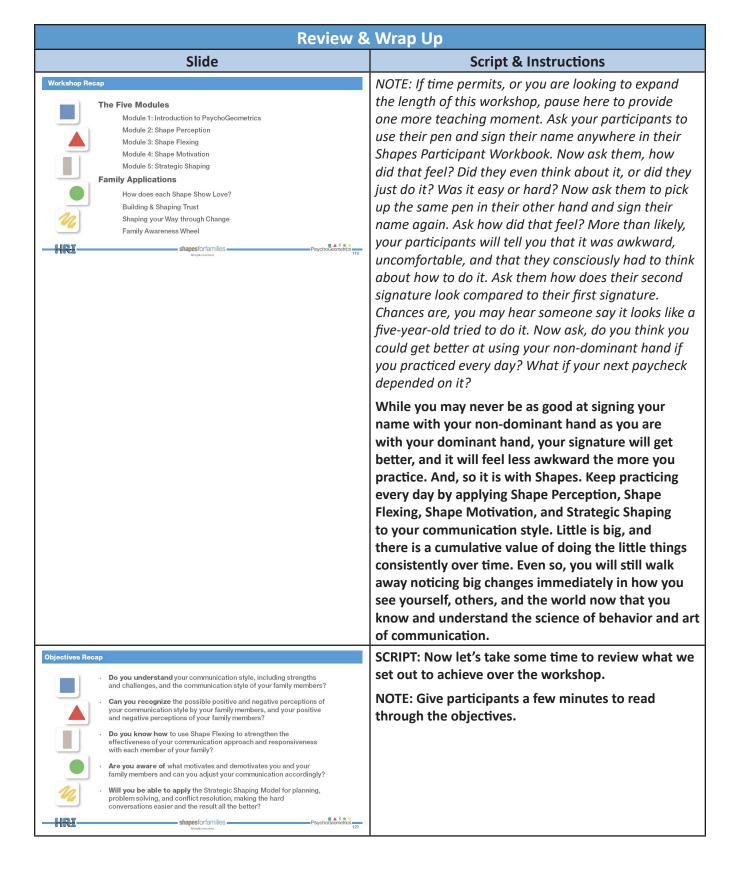
Family Applications Slide **Script & Instructions** SCRIPT: Now you will have an opportunity to discuss your Family Awareness Wheel with another family. Please discuss the following two prompts with Share with another Family! another family: 1. Share where you placed an "X" 1. Share where you placed an "X" on each on each spoke. 2. Do you need to raise your level 2. Do you need to raise your level of awareness of awareness for using any of the Shapes in your for using any of the Shapes in your family's communication style? If so, which Shape traits or behaviors? family's communication style? If so, which Shape traits or behaviors? NOTE: Families will pair up and discuss the prompts. Give participants about 5 – 10 minutes to discuss with another family. Bring participants back to the large group and ask for volunteers to share. After the large group discussion, inform participants that this is a tool they can use moving forward to evaluate often and track their progress. Review & Wrap Up Slide **Script & Instructions** SCRIPT: Over the course of this workshop, you have learned about PsychoGeometrics, the science of behavior and the art of communication. More specifically, you have learned about your communication style, the communication style of Review & Wrap Up others, and how to strengthen your relationships by communicating more effectively. It started with the Shapes Card Game by identifying the traits and behaviors that naturally describe you and the ones that do not. While your natural Shape strengths, or HRI as we have learned, your primary and secondary Shapes will stay with you all your life, it doesn't mean you are limited to using just those two Shapes. You can now further develop your primary and secondary Shapes and add the other Shapes as learned skill sets to your communication style. This gives you the power to leverage all five Shapes to be the best possible version of yourself and to have

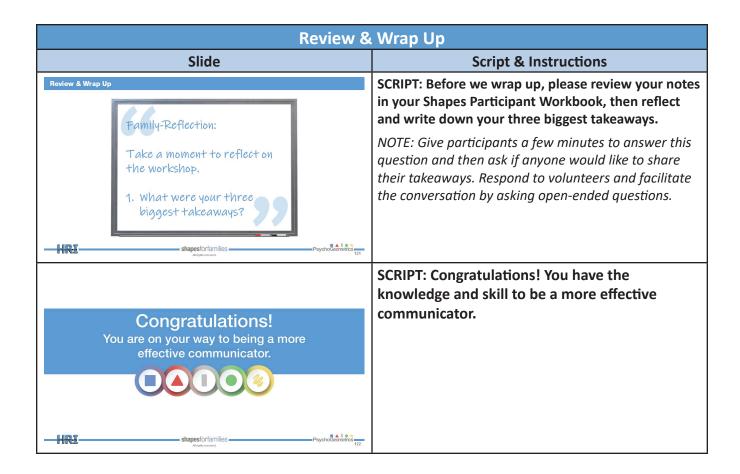




an even higher probability of strengthening your

relationships.











Section 4

ACTIVITY INSTRUCTIONS

Pick a card from the deck. Read the statement on the card. Who does it describe the most? You? Or one of your family members? Give the card to who you and your family thinks it describes the most. Shapes for families PsychoGeometrics PsychoGeometrics

ACTIVITY: Shapes Card Game Family Instructions:

- Each family should place their deck of cards in the center on the table so each family member can reach the deck.
- •The person going first will pick the card off the top of the deck and read the statement.
- After reading the statement, the family will have a brief discussion on who the card most accurately describes. Once an answer has been determined, they will give the card to that person.
- •Continue this process with each family member taking a turn until there are no cards left. (Give families about 10-12 minutes to complete this process).
- •Once completed, one person from each family will introduce themselves and their family members by doing the following.

Share their name.

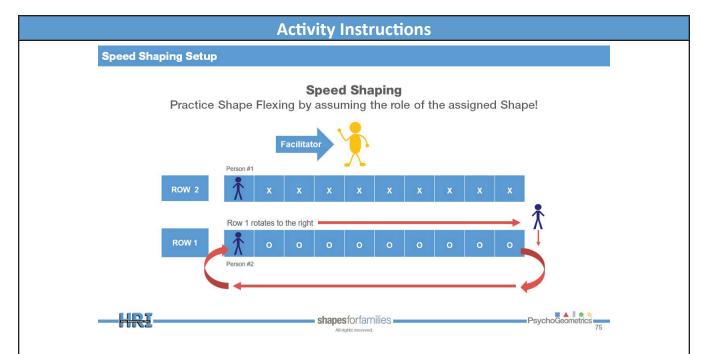
Share the names of their family members.

Read one of the cards their family discussed and explain who in the family it describes and why.

• After each family has had a turn, thank everyone for their participation.

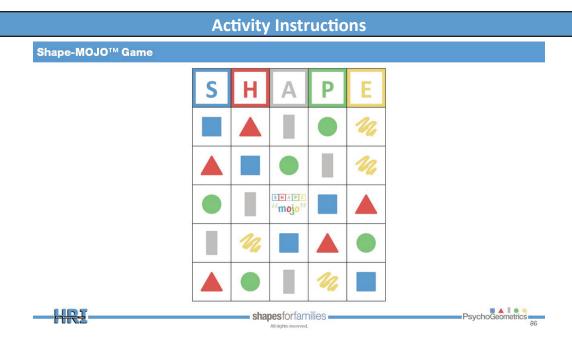






ACTIVITY: Speed Shaping Instructions:

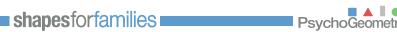
- •Instruct participants to find a partner.
- •Tell partners to determine who will be person #1 and person #2.
- Participants will then make two parallel rows of people, approximately three feet apart, facing each other. There will be row 1 & row 2.
- Person #1 you will be in row 1. Person #2 will be in row 2. Participants should be standing directly across from their partner.
- •If there is an uneven number of people, everyone will still participate. Instruct the extra person to stand at the beginning of row 1 (this is explained in the slide script & notes).
- •Instruct row 1 to turn so they can see you and instruct row 2 to turn to have their backs towards you.
- Explain that row 1 will be the clue givers and row 2 will be the guessers.
- •Once everyone is in the correct position, read a prompt (prompt examples can be found in the slide script & notes) and hold up one of the large Shape cards.
- •Give participants 15 seconds to give their clues and make their guesses, then instruct row 1 to "rotate" by moving one space to their right. Row 2 will not rotate but will have a new partner for each round because row 1 will be "rotating."
- Each round will be 15 seconds and row 1 will "rotate" one space to their right after each round.
- You can use the same prompt for multiple rounds by using at different Shape each time.
- •Once you have gone through as many prompts as you want or have time for, ask participant to return to their seats.
- •Throughout the activity, remember to check in with the group. Ask questions like, "How are you feeling? Is it getting easier? Are you ready for the next prompt?"



<u>ACTIVITY: Shape-MOJO™ Game Instructions</u>:

- Each family should locate their "Shape-Mojo" game board.
- Facilitator will distribute the "Shape-Mojo Chips"
- Facilitator will read the following statements one at a time. Give families about 30 seconds between reading statements so they have an opportunity to discuss the answer with their family. Once the family has an answer, they will place a chip on the correct Shape. When a family has five spaces that make a vertical, horizontal, or diagonal line, they can yell out "MOJO!"
 - 1. The game is highly competitive. (Triangle)
 - 2. You can take some time to think about it before you give me your answer. (Box)
 - 3. We want you to be the leader of our group. (Triangle)
 - 4. You get to pick two or three friends to come over and hang out this weekend. (Circle)
 - 5. Tell me more. (Rectangle)
 - 6. It's OK to change your mind. (Rectangle)
 - 7. Please come up with a way to make this activity more exciting. (Squiggle)
 - 8. It doesn't matter if you win or lose as long as you are having fun! (Squiggle)
 - 9. Let's determine a budget for our family vacation. (Box)
 - 10. Here's the step-by-step detailed plan for each day of our vacation. (Box)
 - 11. You can paint your bedroom any color you want. (Squiggle)
 - 12. Let's sit down and eat together as a family. (Circle)
 - 13. Receiving a handwritten note or drawing to show appreciation is better than getting money. (Circle)
 - 14. We will award one winner a trophy or medal (Triangle)
 - 15. Teamwork is more important than winning. (Circle)
 - 16. Someone who will take time to listen and mentor me, then tell me what I should do. (Rectangle)
 - 17. I need someone who can figure out the best route for our trip in order to save time and money. (Box)
 - 18. I am happiest when everyone in our family is happy. (Circle)
 - 19. Can you come up with some new ideas for us to celebrate New Year's as a family? (Squiggle)
 - 20. Here's the summary with three options. (Triangle)
- Once a family has called out "MOJO", reveal the answers for each of the statements you've read so that all families can check their work.
- Depending on time and engagement levels, you can play up to a few rounds of this game.















Level 1: Introduction to
PsychoGeometrics Includes Two Online
Learning Modules and the complete Shapes
Assessment
Let's Learn Togethor!

Level 2: Shape Perception Discover how others may perceive who you are, and how perception impacts effective communication

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Level 3: Shape Flexing Learn how to be more effective in your communication style by Shape Flexing, while still being true to who you are.

Discover Who You Are!

Level 4: Shape Motivation Learn what motivates and demotivates your Shapes and the Shapes of others.

Level 5: Strategic Shaping A Five-Star Communication Process that identifies the Shape order of what to say and the Shape style for how to say it.



